

**Third District Presents
Awards to Members and Executive Director**

Dr. Douglas Smail, President of the Third District Dental Society presented the following district awards at the Installation-Awards Dinner on Thursday, October 4th at the Albany Marriott.

Downes-Ripp Award is the most prestigious award given by the Third District Dental Society. Dr. Brian Kennedy uniquely represents everything this award represents. He has been a strong voice at all levels of the Dental Society. His efforts representing not only the best interests of the Third District, but all dentistry as well. He has been a shining example of those who represent our profession in the Military since 1975 and has received many achievement medals. He has achieved over 1000 hours of continuing education. He has produced or presented over 13 programs for members of our Society. He is truly deserving of this prestigious award.

William B. Smith Award is presented to Christopher Walsh. He has been our Third District Chairman for Children's Dental Health month since 1998, a position held for many years. It is a very time consuming and intensely committed position which he has chaired with endless energy. He has been a member of the Third District Executive Committee since 1998. He is well deserving of an award meant to honor a person who has displayed continued involvement in our Society and displays the highest ethical standards.

Feltman-Hunn Medal of Merit Award as defined this award is presented to a member who displays exceptional

leadership and dedication to the perfection of the art and science of dentistry. Michael Tischler is our recipient this year. He has presented lectures and written articles concerning implant dentistry and has given of his time and energy to present courses on this subject. He has achieved over 600 hours of continuing education.

Third District Dental Society Leadership Award is a new award established this year. Many times there is a person that makes a contribution to the dental community that should be honored or acknowledged by the Third District Dental Society who has contributed in a positive way to the dental society, and the practice of dentistry for the betterment of the society or dentistry. This award is being presented to Kathleen Moore our executive director as the first recipient of this award. Kathy has been with the society since 1997 hired as the secretary to Dr. Feltman and Dr. Ripp. She was then promoted as the executive director in 2000.

Presidents Award this award was presented to Dr. Douglas Smail by incoming President Vladimir Cubano for his continued dedication and service a president of the Third District for the year 2006-2007.

Congratulation to all the recipients' for an honor well deserved.



Dr. Douglas Smail presents (left to right) Dr. Brian Kennedy with the Downes-Ripp Award



Dr. Douglas Smail presents Kathleen Moore with the Leadership Award



Dr. Douglas Smail presents Michael Tischler with the Feltman-Hunn Medal of Merit

Executive Committee Minutes

May 7, 2007

Call to order by President Dr. Vladimir Cubano

President's Report: Dr. Doug Smail
ADA Webinars-on Bisphosphonates and on ADA.org. No real conclusion on treatment.

President elect Report: Dr. Val Cubano
The Annual meeting brochures have been mailed to 3rd, 4th, 6th, Eastern Mass, VT and the hygienists. Reminder to get your reservations in early.

Report of Secretary: Christopher Walsh
Acceptance of March minutes, Accepted
Thank you note from Dr. Henry Essig's family.
A Thank You note was received from the HVCC dental hygiene students for their hygiene pins.

Report of Executive Director: Kathy Moore – absent

Report from Delegates, Governors, Council and Committees:

NYSDA Council on Dental Practice: Steve Essig
The proposed ethics course does not have legislation introduced to require it yet. But a proposal is in the agenda for the upcoming BOG.

Members NYSDA and ADA are unhappy with the new guidelines on periodontitis. They were passed without the ADA or AGD approval.

C.E. courses provided by manufacturers may have to be sponsored by district, state or ADA for them to count. Going in front of the Board of Governors for approval. Discussion occurred.

Proposed resolution to possibly expand scope of practice for hygienists to be able to give block anesthesia. Discussion on topic. Committee would like to know the percentage of paraesthesia caused and any legal ramifications.

Membership and Communication: Steve Conway
New Members for Election:

- Jennifer Charlesworth is a 2002 graduate of Temple University School of Dentistry. She has a degree in Pediatric Dentistry, practicing at 9 Century Hill Drive in Latham
- Erina Eccher is a 1999 graduate of University of Buffalo School of Dental Medicine. She has a degree in Pediatric Dentistry, practicing at 4 Executive Park Drive in Albany

- Timothy Esmay is a 1993 graduate of NYU. He has a degree in Orthodontics, practicing at 877 Western Avenue in Albany. Reinstatement

- Richard Mirra is a 2001 Oral and Maxillofacial Surgery graduate of NYU. He is practicing at 500 Federal St, Troy
All applications in order and Accepted. WELCOME NEW MEMBERS!

Continuing Education: Michael Kane
The next course is on June 1 on technology in dentistry. Encouraged attendance.

Ethics: Adam Edwards
There will be a proposal before the Board of Governors to proposal legislation to change the by-laws to make an ethics course a requirement. The ethics cases reviewed at the council all involve record keeping and note taking, doctors are not doing a good job communicating with patients and documenting what they are doing.

Oral Cancer Screening: Betsy Riccio
The screening took place on April 27th at Hudson Valley Community College, 12 attendees were seen at the clinic, which 2 were referred to an oral surgeon. No biopsy's were taken. Betsy suggested future oral screenings to be a part of a health fair. Thanks to all that helped out.

Old Business:
Executive Session: to discuss Mark Weinberger's NYSDA treasurer campaign

New Business:
Val Cubano: Albany Washington Park Lobster Fest to support the dental van. Encouraged support.

NYSDJ Reporter: Judy Purcell has volunteered as the Third District reporter.

Doug Smail: the ADA alternate delegate-Chris Walsh is stepping down, call for interest.

NYSDA Education Council-Mark Pettrone will be out of town for the next Education Council meetings, he will be in Germany with the Army Reserves. Call for interest in his replacement.

Please Contact Doug Smail to volunteer for these two positions.

Adjournment: 8:40 pm

Continuing Education Requirement Changes

On July 3, 2007, Governor Spitzer signed into law Chapter 183 of the Laws of 2007, which will affect the continuing education requirements for dentists registered to practice in New York State. The law will become effective December 30, 2007, and the changes to the requirement will occur as stated in the text of the law. Although the law has changed, regulations to implement these changes are still in the process of being written. All licensees will be notified when the regulations are approved by the Board of Regents. This can be a lengthy process; in the meantime, please check the Office of the Professions web site <http://www.op.nysed.gov/dentcechap183.htm> for the most current information.

Increase in MCE to from 45 to 60 Hours

As stated in the law, the increase in the CE requirement will not begin until July 1, 2008. For licensees whose registration periods cross that date, the months prior to July 2008 will be prorated at the rate of one and one-quarter hours per month and beginning with July 2008, at a rate of one and two-thirds. Under the new regulation a total of eighteen (18) hours may be self-instructed using home study approved by the NYS Education Dept. which may include video/dvd, articles and online. They must include an exam.

Jurisprudence - Ethics Course

The requirement for a one-time jurisprudence/ethics course begins with the licensee's first registration period beginning on or after January 1, 2008. As this course must be based on New York State laws, rules and regulations. It must be a minimum of three (3) hours. The New York State Dental Associations' Council on Ethics is in the process of developing an approved course. The Third District will make a course available to its members when the regulations are finalized.

CPR Certification

Beginning January 1, 2009, all dentists will need to maintain current certification in CPR. Additionally, only live courses are accepted toward the CE requirement. Currently, the Department accepts CPR courses sponsored by the American Red Cross, the American Heart Association, the American Safety and Health Institute and the National Safety Council.

The Third District will include updated information published in The Mirror and on E-Updates. Be sure to update your email information with the district office. If you have any questions on these regulation changes, you may contact the Kathy Moore at the Third District office.

Welcome New Members

The following new members were elected into membership recently. We welcome them as members of the Third District Dental Society and encourage participation in organized dentistry.

Daniel T. Barcomb SUNY Buffalo. General Practice at Greenville Family Dental Center in Greenville

Jang Choi University of Rochester Periodontics at First Advantage Dental in Latham.

Thomas Cingel SUNY Buffalo General Practice at 379 Broadway in Kingston

Brian Di Meo Loma Linda University General Practice at Rose Dental in Albany

Meesja Duggal Tufts University General Practice at 187 Kingston Avenue in Wurtsboro

Khloud Elkordy N.Y.U. General Practice at 756 Madison Avenue in Albany

Usha K. Jonnalagadda Boston University General Practice at 317 S. Manning Blvd in Albany

Keith S. Margulis University of Missouri at Kansas City Pediatric Dentistry at First Advantage Dental in Latham

Sheree Morgan Tufts University Combined practice in GP, O/S and Endodontics

Nicholas A. Morra SUNY Buffalo General Practice at 435 Troy Schenectady Rd and Latham Dental Group both in Latham

Robert Martin Nelson University of Pennsylvania General Practice at 274 Delaware Avenue in Delmar

Trang Kim Nguyen Ohio State General Practice at St. Peter's Dental Clinic in Albany

Thomas Patregnani Georgetown General Practice at 55 Mohawk Street in Cohoes

Jeffrey Sternlight Columbia General Practice at St. Peter's Dental Clinic in Albany

Third District Capitol Club Members

Thomas Abele
Jeffrey Adams
Gary Berson
Vorton Boghosian
Lawrence Busino
Peter Collins
Thomas Decker
Marianne DiCerbo
Alvin DeSiena
William Dillon
Edward Downes
Adam Edwards
John Essepian

Steven Essig
Stuart Fass
Reed Ference
Thomas Finken
Geoffrey Gamache
Warren Geisler
Ned Goldfarb
Stephen Harris
Nirmal Jain
Randolph Katz
Brian Kennedy
Stephen Langan
Gregory Lawless

Jeffrey Leitner
Michael Lyons
Jeffrey Moran
Steven Morton
Michael Sbuttoni
Claudia Schwendenman
Hilton Segal
Elena Suditu
Charles Tramontana
Douglas Tucker
Mark Weinberger
Harvey Winter
Lily Zhang

10 Year Member Award Recipients

Vicki E. Cohen, DDS
Ralph Fusco, DDS
Robin N. Lozman, DMD
Elena Marcelle, DMD
Shreekant Mauskar, DDS
Sabita P. Smail, DDS
Praveen C. Vallabhaneni, DMD
Christopher Walsh, DDS

20 Year Member Award Recipients

J. Craig Alexander, DMD
Thomas C. Bruno, DDS
Robert M. Deitz, DDS
Jayanth V. Kumar, DDS
Christopher J. Maestro, DMD
Patrick Mottolese, DDS
Phyllis A Norton, DDS
Harry E. Rosenstein, DMD

NYSDA Board of Governors Report

Key points of the the November 16th – 17th annual meeting and the June 7th – 9th 2007 semi-annual meeting proceeding are as follows:

1. NYSDA seeks to amend Education Law effective 2008, requiring dentists to complete a three hour course in Jurisprudence and Ethics as part of the 45 hour CE mandate. This was passed legislatively and is now in the Education Law.
2. Bylaws were amended regarding dues and general assessments. Allow Board of Governor by a 2/3 vote to raise dues no more than the rate of inflation.
3. A controversial issue was and is continuing education

courses offered solely by manufacturers being used to fulfill the states continuing education requirements. Narrowly defeated, however will definitely be revisited in the future.

4. Legislative was and is sought and passed allowing the Board of Governors to elect the officers of NYSDA. This election usually occurs at the annual meeting, the general membership meeting at that time is generally sparsely attended, and in reality the board generally elects the officers.

Respectively submitted by,
Dr. Lawrence Busino and Dr. John Essepian

Officers Installed at the Installation Dinner on October 4, 2007



Dr. Brian Kennedy, Past President of the New York State Dental Association and a Third District Member conducted the Installation Ceremony for the 2007-2008 Officers.

President: Dr. Vladimir Cubano (left)
President Elect: Dr. Howard Bresin (center)
Vice President: Dr. Debra Bausback (not in photo)
Treasurer: Dr. John Essepian (right)
Secretary: Dr. Christopher Walsh (not in photo)

New Member Benefit: Dental Health Products, Inc.

Dental Health Product, Inc. is proud to be named one of the endorsed dental products supplier to the Third District Dental Society. The Executive Committee voted unanimously to endorse Dental Health Products because of the substantial discount program offered to its members and the many cost-saving programs available.

Dental Health Products is the sixth largest dental supplier in the nation offering over 50,000 products from 450+ manufacturers. DHPI has been providing quality products at competitive prices while offering unparalleled customer service to dental practices for almost 20 years. We pride ourselves on being large enough to provide but small enough to care. Our primary goal is to assist you in maximizing the efficiency and profitability of your practice.

As a member of the Third District you are entitled to receive substantial savings and discounts on dental supplies through Dental Health Products, Inc:

Dental Merchandise at a 10% Discount

Small Equipment and Office Products at a 5% Discount

X-Ray Film, Impression Material, Alloys and Anesthetics at a 2% Discount

Here a just a few of the additional benefits you'll receive when purchasing your dental supplies from DHPI:

- **Guaranteed discounts**-you will have peace-of-mind of knowing that you are receiving the lowest prices possible
- **Rebate Programs** direct from the manufactures. Your

- account manager will facilitate inventory dollars.
- **Notification and facilitation of all free product offers.** Your account manager will facilitate all free goods that your office is entitled to.
- **Same day shipping** on all orders placed before 4:00 pm EST
- **Dedicated and knowledgeable account manager** with over 20 years of dental industry experience
- **Options Inventory Management Software Program.** The only inventory control program that allows you to order from multiple dental suppliers.
- Exclusive distributor of **Health-Tec** private label products-name brand quality at an economical price
- Comprehensive line of over **20,000 office products.** Save time and money by ordering your office products with you dental order.
- One of only **28 authorized DENTSPLY** distributors.

Changing your ordering to DHPI will be painless and will cause little to no disruption to your office. Your account manager will cross reference your current supplier's part numbers and provide you with a **no-risk price quote.** You'll be able to see your yourself, the savings and value Dental Health Products, Inc provides. **Just fax a list of your products to Robin Shear** toll free at 866-910-0779 or call her toll free at 866-910-0771

We invite all 3rd District members to take advantage of these savings. The more participation we have in this savings group, the deeper the discounts we will be able to negotiate on your behalf.

Will you be told the truth by your credit card processor?

Heartland Payment Systems (HPY-NYSE) has been helping many of the Third District Dental Society of NY members since 2003, reducing their fees for Credit Card Processing by an average of 15-25% month after month, year after year.

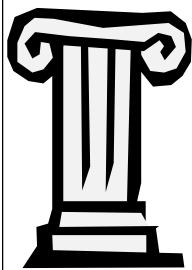
This October, Visa and MasterCard announced changes like they do each October and each April. Some of these changes will be to the Interchange fees that the issuing banks charge back to the merchant processing community. These fees will then be passed on to you. The question is will your current provider be telling you the truth about all of these fees? While some fees may increase, some will remain the same and some may even decreased as they have over the last several years; i.e. check cards.

Are you receiving the decreases along with those increases? How would you know if you are being treated fairly?

As creator and publisher of "The Merchant Bill of Rights" (www.merchantbillofrights.com) we feel you should know if you are being treated fairly. Please visit this web site to learn more and then follow the links to both Visa USA and MasterCard Worldwide to view our wholesale cost and learn if you are being told the truth.

You may also visit www.heartlandpaymentsystems.com to learn about all of our payment services. To schedule a no cost, no obligation consultation; call Ronald Von Fricken @ 518-664-1322 ronald.vonfricken@e-hps.com

Heartland Payment Systems is the endorsed Credit Card Processor for the Third District Dental Society as well as one of the endorsed payroll providers.



Continuing Education Corner 2008 Program

January 9th - Michael Tischler, DDS
"Dental Implants and Bone Grafting: A Comprehensive Review For General Dentists"

February 1st - Robert Bagoff, DMD
Restorative topic to be announced

March 7th - Timothy G. Donley, DDS, MSD
"Finally! A Sensible Approach to Perio"

April 4th - Robert E. Zeitlin D.D.S, P.C.
"Anticipatory / Interactive Oral Surgery: A Pathway To More Precise Diagnosis and Treatment Options"

May 2nd - Robert J. David, D.D.S., FICD, FACD and Frederick Muroff, B.Sc., D.D.S.
"Strategies for Successful Restorative and Implant Therapy: Shifting Paradigms, Challenges, Considerations and Controversies"

All courses will be held at The Century House/Clarion Inn
997 New Loudon Road, Latham, NY
Course hours: 8 am to 4:30 pm



Time to Update your Contact Information for the 2008 Membership Directory.

Please be sure to send us your email addresses.

(The Third District never sells or releases your email or fax numbers to vendors)

In Memoriam

Please remember our deceased members

Bernard Pasqualli on September 13, 2007

We extend our deepest sympathy to their family and friends.

CLASSIFIED ADS

*Classified Ads are placed free for members for 2 issues. A small fee is charged to non-district members
The Third District is not responsible for ad content. All ad content @Third District Dental Society
All rights reserved - Not for commercial use*

DENTAL POSITIONS AVAILABLE

Dentist Wanted: 2 days per week – Hudson River Town of Catskill, NY. Learn sleep apnea, facial development, TMJ. 518-943-7703

Dentist FT or PT: to work with school based dental health program in Columbia & Greene counties. Sign-on bonus for FT position. Interested candidates please call 518-865-0113

P/T Associate: needed for a private general practice located on St. Peter's Hospital campus. Hi-tech, modern office with incredible staff. Please call 518-438-4433

General Dentist: Albany, NY. FT Associate position with buy-in potential for busy, modern, well established dental practice. We are seeking a motivated candidate with excellent work ethic. Call Cathy at 518-869-5348

Associate Wanted – Partnership Potential: for a pleasant professional general practice located in a scenic suburb of Albany. Join our friendly, caring staff for an incredible opportunity. Interest in orthodontics a plus. Call Kathy at 518-765-4616

Full-time Dentist: The AIDS Program at Albany Medical Center is seeking a FT NYS Licensed Dentist. This is an excellent opportunity to provide comprehensive care in a state-of-the-art dental facility to patients living with HIV/AIDS. Opportunities to participate in education and research exist and are encouraged. Salary commensurate with experience. Call 518-262-4399 or email KerwinJ@mail.amc.edu

Associate Dentist: 2 – 4 days per week. General dentist needed for busy Colonie office. Excellent opportunity with competitive compensation package. Call 518-869-7167 or fax 518-869-7182

Dream Opportunity: Practice the way you've always dreamed about. 21st Century. 100% FFS. Restorative/Cosmetic/Implant practice 90 miles north of Manhattan seeks full time associate. Earn and learn beyond your greatest expectations. Early equity opportunity for the right candidate. See website for practice profile www.thecenterforadvanceddentistry.com Please call 845-691-5600

Albany/Guilderland Area: Dentist/Associate needed for busy General Practice. Unlimited earning potential. Unique opportunity with buy in possible. Contact Debbie at 518-452-0655

Seeking Part-time Associate: Leading to buy-in opportunity, long established practice in fast grown North Greenbush area. Call 518-584-4858 after 6pm or call 518-859-9466

New York Dentist/Associate: We are seeking a motivated, experienced Doctor with excellent clinical and people skills, preferably w/GPR. Our Albany office is growing and is "state of the art" with an emphasis on comprehensive, esthetic & sedation

dentistry. This is an excellent opportunity for the unlimited growth & income for the right associate to work with an exceptional dental team. Fax letter and CV to 518-482-0606. EOE

DENTAL HYGIENIST POSITIONS AVAILABLE

Dental Hygienist: seeking full time experienced hygienist; family oriented practice M-Th. Call 274-2660

Dental Hygienist: Full time, experience required. Please fax resume to 518-355-4410

PRACTICES FOR SALE OR RENT

Practice Available: no money down, good active patient flow; 3 operatories fully furnished; turn key operation; possible 4350 - \$400K on a 3 – 4 day week; sickness requires termination. Best opportunity available for right person. Hope to stay for introduction. Call evenings, 518-869-5422

Practice for Sale: Full office – 2 operatories; 2 hygienists; pan, x-rays, etc. Call 518-766-0695

Specialty Office Available: in Troy; 3 operatories fully equipped. Doctor retiring December '07. Can be used as general dental office; panoramic and all equipment available. Attractive office – good location. Call 518-274-4311

Practice For Sale: Albany/Guilderland area, fee for service, four operatories with room for growth and expansion. Opportunity of a lifetime. Owner eager to sell. Phone 518-482-6382 evenings

Practice For Sale: Western Avenue; 5 operatories, 6th plumbed; approximately 1800 sq. ft. Parking for patients and staff. Computerized with extensive insurance profile for treatment, training and case presentations. 518-489-8542 or 518-221-0779

Rental: 3 – 4 operatories available, private office, lab and parking for patients and staff. Western Avenue, Pine Hills section Patient referrals available to supplement practice. 518-489-8542 or 518-221-0779

EQUIPMENT FOR SALE

Panorex Unit: Yoshida Panoura 10. Please call 518-862-0720

EQUIPMENT NEEDED

Nitrous Flowmeter: with quick disconnects. Portable or wall mount. Please call 518-427-2447

VOLUNTEER OR EQUIPMENT DONATIONS

Glens Falls Medical Missionary Foundation accepting donations of dental equipment or supplies for Guatemala. Contact the Foundation at PO Box 627, Glens Falls NY 12801 or contact Dr. Fred Phillips at 518-584-3162, email ktbraico@aol.com

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THIRD DISTRICT
DENTAL SOCIETY
PERMIT #65

**Third District Dental Society
Officers for 2007 — 2008**

President: Vladimir Cubano, DMD
President elect: Howard Bresin, DMD
Vice President: Debra Bausback, DMD
Treasurer: John H. Essepian, DDS
Secretary: Christopher Walsh, DDS
Immediate Past Pres: Douglas Smail, DDS
Editor: Howard J. Bresin, DMD
Executive Director: Kathleen M. Moore

Upcoming Meetings

Executive Committee - Monday, December 3, 2007
Jan 7, Feb 4, Mar 3, Apr 7 & May 5, 2008. Meeting
are held at the Albany Memorial Hospital, Conklin
Conference Room, Northern Blvd. in Albany. All
members are welcome.

Annual Membership Meeting - October 2-3, 2008
Albany Marriott

Study Group meeting dates posted on the district
web page www.third-district.org

ADA Annual Session Oct 16-19 San Antonio, TX

NYSDA Board of Governors
November 15-16 Albany Crown Plaza
June 5-8 Danfords on the Sound, Port Jefferson, NY