



# THE MIRROR

Journal of the Third District Dental Society of the State of New York

MAY  
2003

## Autumn Extravaganza September 19th

Dr. David Delaney, president elect and chairman of the 2003 annual meeting, announces the courses being offered at the 2003 Autumn Extravaganza.

There is a change in the program this session. All event participants will attend the same morning course and choose their afternoon continuing education program.

The morning program features Dr. Susan Calderbank who will present her well-known course: "The Oral Complications and the Management of Patients Compromised by Local and Systemic Cancer Therapies"

The afternoon sessions feature the participants choice of:

- ? Allen B. Horn DDS "Mastering the New Technology"
- ? C. Austin Risbeck, RDH: "The Role of the Dental Hygienist in Total Health Promotion and Disease Preven-

tion"

- ? Margie Ingram M.A, Ed. Spec.: "Humor and Stress Management: Moving from "Grim and Bear It" to "Grin and Share It"

A relaxing plated luncheon will be held after the Membership Business Meeting. Margie Ingram M.A, Ed. Spec. of The Humor Project will provide an enjoyable presentation during lunch. Menu choices will be: Roasted Turkey, Braised Steak or Mushroom and Spinach Crepe luncheon is included in the registration fees.

The annual meeting brochure will be available by the end of May. Those registering prior to August 15th will receive discounts of \$25.00 for dentists and \$15 for auxiliaries. Registrations are accepted until September 12th to assure ample seating. Registration information will also be available online at [www.third-district.org](http://www.third-district.org)

### Editorial:

## The Relationship Between Dentists and the Legislature, How I Woke Up and Understood the Importance of EDPAC to Each of Us

At the May Executive Committee Meeting, we had the opportunity to review a list of bills currently under consideration by the New York State Legislature. These bills include a bill requiring dental offices to have amalgam separators on every dental unit. The sponsor's support for this bill is based purely on "junk science".

A second bill that caught my attention and is strongly supported by the NYS Trial Lawyers Association – an extremely powerful Albany lobby- seeks to extend the 2 1/2 – year statute of limitations for malpractice actions to a time post-"discovery". This would, in effect, extend the period for initiating a malpractice suit almost indefinitely.

If either of these bills is adopted by New York, it will hit each and every one of us hard in our pocketbooks. Amalgam separators alone can cost between \$600- 700 each –

more than 4 times our current annual, voluntary EDPAC contribution. I cannot imagine what the impact of the latter bill would be on our malpractice insurance premiums. What I realized was, by comparison, what a small investment an EDPAC contribution is. If we fight these lobbies, we may not always win; but, if we do not fight, we know for sure our voices will not be heard and we – and our patients – will be the losers.

Unfortunately, today in Albany, money talks. We have had a very effective lobby but over the years, while our PAC contributions have remained stable and small, the cost of political campaigns in New York State have increased astronomically. PAC contributions have followed. Do we want to compete with the trial lawyers and other lobbying groups that think they know what is best for our profession? I do not think we have a choice.



## Executive Committee February Minutes

### Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect, Dr. David Delaney at 7:30 PM in the Conklin Conference room of Albany Memorial Hospital. A quorum was present. Motion to accept the January 6, 2003 minutes as published passed.

### Report of the Secretary

Dr. Mark Pettrone in the absence of Dr. Debra Bausback is charged with taking the minutes.

### President's Report

Dr. Bennett Lax reported that the district wishes to nominate Dr. John Essepian for the NYSDA Distinguished Service Award. This award recognizes outstanding service and commitment to the New York State Dental Association.

### President elect Report

Dr. David Delaney reported that MLMIC has requested at 15% decrease in premiums with the NYS Insurance Department. It could take 6 months to be accepted.

### Executive Director's Report

Kathleen Moore reported on the following:

- Presented the new logo and stationery sample. New logo accepted.
- Point of information regarding patient record retention State regulations require that a dental patient's record be kept for a minimum of six years. If the patient is a minor when treated, meaning that the patient is under 18 years of age, then the record must be kept for six years or until one year after the patient turns 21, whichever would be the longer period of time.
- New Members elected into membership:  
 Dr. Shawn M. Allen, 2010 Western Ave Albany 452-2511  
 Dr. Antonio Boncordo, 515½ Albany- Shaker Rd Loudonville (Reinstatement)  
 Dr. Mukesh Patel 195 Washington Ave, Kingston 845-340-8044

### CE Committee

Dr. Michael Kane reported on the February 7<sup>th</sup> course. To date 51 attendees. He has obtained sponsorship from 4 companies that will pay the speakers honorarium and expenses. The course should present a profit after hotel expenses.

There was discussion regarding speakers honorarium being paid for by companies and the speakers promotion of the products during their presentations.

A HIPAA course will be held on Thursday March 27 at the Quality Inn for 300 attendees. Seating will be available for 150 members and 150 of their staff. A second HIPAA course will be arranged in the southern tier to extend this member benefit to all counties of the district.

### New Business

- Dr. Christopher Maestro discussed the upcoming Oral Cancer

Awareness and Screening program on Saturday April 12<sup>th</sup> at HVCC. Volunteers are needed as well as direct contact to media for optimal coverage. He has spoken with 2 TV stations for coverage. Suggestions were made for future screenings to be held at health fairs for increased public participation.

- Dr. Mario Catalano presented information on the Conflict of Interest statements that the NYSDA staff, executive committee, governors, council chairs, etc. are required to sign. He would like this executive committee to propose a resolution to change the conflict of interest statement to be more definitive. He will return in March with a resolution to present to NYSDA Board of Governors in May
- Dr. Mario Catalano presented information on the current EDPAC structure. Dr. Timothy Esmay, district Chair was present to answer questions regarding EDPAC. After discussion, it was decided that Dr. Catalano return in March with a resolution to present to NYSDA Board of Governors in May.

### Adjournment

Meeting adjourned at 8:45 pm

## Executive Committee March Minutes

### Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect Dr. David Delaney at 7:25 PM in the Conklin conference room of Albany Memorial Hospital. A quorum was present. In response to issues discussed at the February 3, 2003 meeting, Dr. Joel Miller, Dr. Fred Wetzel and Mr. David White were invited to speak to the executive committee.

Dr. Miller, a 9<sup>th</sup> district member and NYS assemblyman spoke on his experience with EDPAC and its benefits.

Dr. Wetzel and David White presented information regarding MLMIC and dental malpractice insurance. Dr. Wetzel, a practicing dentist in Schenectady has served on the State Insurance council since 1987, is a current BOG member, and is Co-chairman of the Dental Underwriting Claims Committee for MLMIC. David White is a Vice President of MLMIC. Some of their points included:

- MLMIC insures over 8,000 dentists – 3,400 in NYS
- MLMIC defense lawyers are excellent and successful in defending dental cases
- MLMIC's dental program has been very successful with dividends being dispersed to dental policy holders
- Insurance premiums for dentists will be reduced in near future
- The money generated from dental premiums is managed separately from Medical funds
- Despite the current insurance market MLMIC will continue to be a strong viable company

Executive committee members voiced some of the following concerns:

- Could the Medical side of MLMIC, which is not as financially sound as the dental side result in bankruptcy for MLMIC? What would happen to the dental policyholders if this happened?

**Continued on page 4**



## ADP Endorsed Payroll Company

The Third District has signed an endorsement agreement with ADP Payroll Processing Inc. as of April 18th. Because of the buyout of Interpay, Inc. on April 15 by Paychex, Inc., the district office made a decision to investigate a better option for its members.

ADP will provide a 20% discount on "Easy Pay Services" to Third District members. This discount is a reduction from its regular small business fees.

To qualify for the discount, contact James Fairs, District Manager of ADP at 518-464-7674, be sure to inform him of your membership in the Third District. A introduction to this member benefit will be mailed soon. Any further information on the company may be received by calling the district office at 518-782-1428.

## Dental Hygienists and Assistants Now Just A Click Away!

Mark Schmiedeshoff, Director, The Center for Careers & Employment at Hudson Valley Community College, has announced that their office has implemented a new level of service that connects dentists with dental hygienists and assistants.

The *eRecruiting network* allows dental offices on-line access to student & alumni resumes while also allowing the offices to list jobs. Each dental office can sign up for a free account with a username & password by calling their Center at 518 629-7326. Registration takes just minutes. Each dental office must have access to the web and an email address.

The Center is prepared to assist dental offices that currently do not have email to get one free. The Third District Dental Society has created their own account to access resumes and list jobs on behalf of those offices that are unable to be connected. Contact Kathy Moore, Executive Director at 518-782-1428 for information.

## Valuable Contracts Course For Dentists and Staff

On Friday, June 27th, NYSDA will present two courses on typical contracts in dentistry, what you need to know. The full-day program at the Albany Marriott features Judith Shub, PhD, assistant executive director for Health Affairs and Margaret Surowka Rossi, Esq. general counsel. Dr. Shub will present "Contracts and Patient Care" exploring ethical and legal issues relating primarily to dental benefit contracts; you and your patients. Ms. Rossi will present "Contacts and Your Practice" which will address the range of business agreements into which dentists typically enter. Register by contacting NYSDA at 1-800-255-2100.

## Sprint Cellular Service Member Benefit

Diane Miller, Sprint PCS Business Account Executive announces that Sprint PCS now offers free benefits along with the latest wireless technology to all Third District Dental Society members, their businesses and their immediate families.

Benefit #1 is a 15% discount on any Sprint PCS monthly service plan. This benefit is available to you whether you currently have a Sprint PCS phone or seeking new service.

Benefit #2 is a 15-day totally risk-free workforce trial of a PCS Connection Card which is a wireless device about the size of a credit card that fits in your laptop or PDA and provides a wireless connection to the internet. The huge deal about this product is that you can connect to the internet anywhere on the Sprint PCS Nationwide Network.

Benefit #3 is having Diane as an advocate to help you take advantage of the latest technology and receive the services and options for you. Sprint PCS has services for businesses, individuals, and their families.

Members should call Diane at 518-221-5794 today for your 15% Sprint PCS discount.

### Check your Calendar

**Executive Committee** - Monday, September 8th Memorial Hospital, Conklin Conference Room on Northern Blvd. in Albany

**Continuing Education** - June 6 "Problems in Endodontics Identification and Solutions" *Eugene A. Pantera, Jr., DDS, MS*

**NYSDA Contracts courses** - Friday June 27th "Contracts and Patient Care" and " and "Contracts and Your Practice" contact NYSDA 1-800-255-2100

**2003 Autumn Extravaganza** - **September 19th** at the Albany Marriott

Current meeting dates and course offering of all district Study Group Courses is located on the district web page [www.third-district.org](http://www.third-district.org)



## Continued - March Minutes

- Two am best rating reductions occurred in the last 6 months with a future reduction probably. Sept. 02 – A to A- U; Feb. 03 – A-U to B++ U
- Being an endorsed company of NYSDA, MLMIC and/or NYSDA should take a more active role in notifying members in any rate changes.

The MLMIC underwriting claims committee will be meeting on March 21<sup>st</sup> and will address the concerns of the executive committee.

### Secretary's Report

The district has received an application for relief.

### President's Report

Dr. Bennett Lax congratulated Dr. John Essepian on receiving the NYSDA Service Award which shows appreciation of his dedication to the recently completed chairmanship of the Council for Dental Education and Licensure.

Dr. Lily Zhang of Kingston has contacted the District. She is involved with instituting a 3-month dental program for dentists from China. The Chinese dentists will be attending programs at NYU and BU, observing in dental offices, and attending lectures. Interested 3<sup>rd</sup> district members are invited to give lectures. Involved dentists may have opportunity to visit China in return.

### Executive Director's Report

Kathleen Moore reported on the following:

- Dr. Victor Zeines, PO Box 195 Rt 28 Shokan, was voted into membership of the Third District Dental Society
- New stationary with the newly approved district logo will be delivered this week. The newsletter cover has been redesigned in purple with a updated "The Mirror" logo.
- 34 members still owe dues. A third reminder will be sent out
- First dues check will be mailed to NYSDA on Friday

### Old Business

- Dr. Brian Kennedy discussed the issue of the DRNA recycling program. Companies that actively peruse legislation to regulate dentists and increase demand for their product should not receive endorsements by the district.
- Dr. Kennedy discussed the distribution of EDPAC money, including the salaries to Roy Lasky and Beth Wanek. NYSDA is interested in restructuring dues to include EDPAC contributions along the same way as the California Dental Association. If EDPAC funds increase the above mentioned salaries would not. The disbursement books are open to review.

Executive committee discussion brought up the following concerns:

- Are we following the California policy of disbursement or only collection of funds?
- Review of NY EDPAC By laws and California By laws is needed
- Members would like a detailed explanation of where and how the money is spent. This could be published in the NYSDA Journal

- Should the executive director receive income from EDPAC
- NYS currently has a very strong lobbying position and this should be considered when proposing any changes to the current policy

- Dr. Mario Catalano proposed the following amendments to the current NYSDA Conflict of Interest Document:

*Resolved that: All council members be included in the group of people required to submit a statement.*

Rationale: due to the fact that various councils oversee commercial products such as endorsed programs, and are in a position to influence the endorsements, the Third District Dental Society feels that it is appropriate for council members to fill out the questionnaire  
Resolution passed

*Resolved that: A subcommittee of the council on Ethics be appointed to review all submissions and be empowered to advise the parties deemed to be in conflict.*

Rationale: Decisions of this nature should only be made by the volunteer corps of NYSDA. While we have confidence in NYSDA counsel to aid this process, this individual serves at the pleasure of the executive director and may indeed have a conflict of interest of his/her own. By placing this process in the hands of volunteers, we believe the integrity of the process will be manifest.  
This resolution was tabled

*Resolved that: The third paragraph of the concluding statement of the Conflict of Interest questionnaire....starting with I understand and agree be amended to add the following categories of people as outlined in the initial introductory paragraph.*

Executive staff; Officers; Consultants; Council members – if the TDDS recommendations are accepted

Resolution passed

*Resolved that: The NYSDA Conflict of Interest Policy be amended to include the following:*

1. It is deemed a conflict of interest for any member of the Board of Governors, Executive staff, Council members and consultants to accept a gift of more than \$50 from any endorsed program of NYSDA
2. It is deemed a conflict of interest for any member of the Board of Governors, Executive Staff, council members or consultants to have any interest in any company, organization or entity that receives remuneration of any amount from an endorsed program of NYSDA.
3. It is deemed a conflict of interest for any member of the Board of Governors, Executive staff, council members or consultants to be employed in any capacity by an endorsed organization of NYSDA

Rationale: Although the questionnaire is a valuable document, its interpretation is quite subjective. It is our desire to outline a few areas of potential conflict that should not be tolerated under any set of circumstances. It is the hope of the TDDS that the Board of Governors will enhance and elaborate on this list. Part 1 of this resolution passed. The remaining two items were tabled.

**Adjournment** Meeting adjourned at 9:20 PM



## 2002 CONTINUING EDUCATION CERTIFICATE RECIPIENTS

We congratulate those members who continue their post-graduate studies. We respect their dedication to their profession. The following have received certificates from the New York Dental Association Continued Education Registry for courses taken during they year 2002.

### 50 HOUR CERTIFICATES

Alan DeRosa	Thomas Doolittle	Stephen Kleinman	Shreekant Mauskar
Christopher Reilly	Frederick Rosenberg	Gregg Sagor	Augusto Sarmiento Jr.
Barry Simon	Askold Wynnykiw		

### 100 HOUR CERTIFICATES

Thomas Bruno	Brendan Cooney	Joel Fischer	Matthew Grossman
Paul Herzberg	Bruce Hottum	Mitchell Lasoff	Christopher Maestro
Nagaraju Namassivaya	Farah Polaski	Vincent Sellitti	Frank Sgambellone
Sabnita Smail	Gary Stoller	Lily Zhang	

### 300 HOUR CERTIFICATES

Minoo Buchanan	Vicki Cohn	Reed Ference	Thomas Greenwald
Matthew Hall	Mark Hyman	Monica Mottolese	Patrick Mottolese
Phyllis Norton	Steven Oshins	Charles Strumfeld	

### 500 HOURS CERTIFICATES

John Bucher	Stephen Christenson	Alvin De Siena	Thomas Finken
Lawrence Mautone	Joseph Sullivan	Howard Tocker	

### 1000 HOUR CERTIFICATES

Joseph Hart	Steven Messing	Vincent Saccarro
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### 1500 HOUR CERTIFICATES

Gerald Benjamin

## District Toothbrushes Go To The War

*From the desk of Kathleen Moore, Executive Director*

As many of you know, my daughter, SPC Jennifer Dowling is serving with the 3rd Infantry's 703rd Main Support Battalion as a medic. As many proud, but worried mom's did, I packed care packages to send to her. In each package, I would throw a good handful of the toothbrushes we have available at the district office for public service handouts. One such donation made its way to the dental clinic within Jennifer's camp outside of Baghdad. I received a note from its' dentist, which I would love to share with all of you.

"Thank you so much for the toothbrushes that you sent. I'm not sure if you meant for them to go to me, but your daughter, SPC Dowling, was gracious enough to donate them to my little field dental clinic.

This was a very timely gift as I was running out of the few toothbrushes that made it through our magnificent supply system. The soldiers, especially those in patient hold, truly appreciate the toothbrushes. Often the wounded arrive here without much more than the clothes on their backs. Just to be able to brush and floss their teeth make all the difference in the world to them. They all deserve a decent toothbrush and not the cheap, pieces of junk that I ended up with." Sincerely, LT. Cmdr. Robin T. Bruno He enclosed a packet of instant coffee from his MRE for me to enjoy. I will keep the packet forever!

Our district toothbrushes contributed to the war effort...Thank you for sharing. Kathy



## An Ounce of Prevention Disability Income Insurance

Most people have life insurance to protect their family against the financial impact of their unexpected death, and they insure their homes, cars, and other personal possessions against financial loss resulting from fire, theft, or damage. However, it's common for many individuals to overlook insuring one of the more important aspects of their financial life—the ability to earn an income.

Have you ever contemplated how long the combined resources of you and your spouse might last if you were suddenly out of work due to an unexpected disability? If your combined resources provide less than 60 to 70 percent of your monthly expenses including taxes and savings, you may be in need of **disability income insurance** coverage. Whether you need an individually owned policy depends on the extent of your liquid assets, your spouse's income and other sources of disability income (group coverage at work, worker's compensation, Social Security, veterans and union benefits).

Depending on your income and the risk level of your occupation, the maximum coverage you can buy will generally replace 45 to 75 percent of your pre-disability earnings. The higher your income, the lower the percentage of replacement benefit. Typically, cost will depend on the risk level of your occupation, your age, your health, and the comprehensiveness of coverage.

To make certain the money you spend on disability income insurance is buying the proper amount and type of

protection for you and your family, your contract should include the following:

- A favorable **definition of total disability** that is consistent with the risk of your occupation and, at a minimum, ensures the payment of benefits in the event you suffer a "loss of income".
- A **non-cancelable clause** that states the insurance company cannot cancel the policy or increase the premium until a certain age (as specified in the policy).
- Benefits that are payable until **age 65** or **for life**.
- A **waiting period** consistent with your overall financial plan. The cost of disability income insurance declines the longer you wait before receiving benefits. You can purchase coverage that provides benefits on the 31<sup>st</sup> day of disability or up to two years later.

Now is the time to pay close attention to how much you spend on disability income insurance. In addition, it is important to keep an eye on disability and review the particular details and provisions of the disability income insurance policy you are considering with a qualified insurance professional.

*This column is produced by the Financial Planning Association, the membership organization for the financial planning community, and is provided by Richard P. Pauli, ChFC, CFP®, CLTC, 518-383-1238. the Endorsed Health Insurance provider for the Third District Dental Society*

## 2nd Oral Cancer Awareness and Screening Event Held

Dr. Christopher Maestro has organized a well attended Second Oral Cancer Awareness and Screening event. The screening was held on April 12th in conjunction of the HVCC Dental Hygiene Department

The event was promoted by WNYT's health reporter, Benita Zahn during her health updates. Along with several newspaper and community listings, this years screening drew a steady flow of patients.

38 patients were screened, of which 7 were biopsied using the Oral CDx kits. Of the lesions biopsied, two lesions were determined to have Atypical cells and those patients have been referred to their own dentist for further evaluation of their lesions.

### *A Special Thanks*

*is extended to our volunteers*

Cindy Williams dental hygiene Assistant Professor ;  
**Third District members:** Drs. Raymond Eggert, Stephen De Marco, Leonard Niad, Hariram Kabra, Gerald Perlow and Kathy Moore

**Hygienists:** Betsy Duffy

**Hygiene students:** Donna Dershe, Ashley VanHees, Anna Isabella, Odette LaClair, Dana Stewart, Jonne Niwoloski, Janette Jalonack, Nina Mikhaylova, Sara Strife, Louise Betts, Nicole Benoit, Any Schneider, Annie (Suzanna) Cable, Loren Baker, Sonya Snay, Beatrice Corbin and Christina Barber.

**Oral CDX** Laboratories for the kits and processing  
**HVCC** for use of the dental clinic.

# CLASSIFIED ADS

*Classified Ads are placed free for members for 3 issues per ad.*

*A small fee is charged to non-members*

*The Third District is not responsible for ad content*

*All ad content @Third District Dental Society*

*All rights reserved - Not for commercial use*

## Dental Positions Available

**Dental Associate:** Established New York- Mid-Hudson Valley Group Practice seeks GP with strong clinical/interpersonal skills. Residence/Equivalent training required. Pine Street Dental, 138 Pine Street, Kingston, NY 12401 or E-mail dmin@pinestreetdental.com

**Dental Associate:** Unique opportunity in Rhinebeck clinic. Flexible hours and good financial potential. Create your own environment suited to your needs. Call Inst-Dental at 845-294-2840 (3<sup>rd</sup> time)

**Dentist Wanted:** After Jan 1, 2003. 2 days per week, Fort Edward Dental Clinic. Independent Contractor, good wages. Contact Theresa at 518-747-4977 (3<sup>rd</sup> time)

**Associate:** Albany suburb-ready to locate? Easy access to great Saratoga, beautiful Adirondacks, and the heart of the Capital. Only two and a half-hours to New York City and Boston. Well established, state of the art, high quality practice looking for a motivated associate leading to partnership. Join the greatest staff where fun, laughter, and dedication to our patients, makes us a successful family. Check us out at [www.doctortsmilezone.com](http://www.doctortsmilezone.com). Fax resume to (518) 452-1744. We think you will enjoy joining our team, considering our staff created this ad to find you.

**Associate:** Seeking F/P-time associate with potential to buy-in 3 or 4 years. Benefit from an established practice, excellent dental team. Beautiful Adirondack region, and great school system. Respond to 175 Broad Street #233, Glens Falls, NY 12801 or Fax 518-812-0090.

**General Dentist:** Part time, leading to full time for very busy fee for service high quality practice in the beautiful Catskill Mountains. Two hours from NYC. Well versed in oral surgery, perio surgery, and molar endo. G.P.R. and/or two year experience, Salary and commission. Perfect opportunity for motivated, self-confident individual. Fax resume to 845-679-3235

**Dentist:** Part time positions 1-2 days a week nursing homes Albany and surrounding areas. 1-800-543-4353 Ext 53 or visit us at [www.Dewtserv.net](http://www.Dewtserv.net)

**General Dentist:** Fridays for busy Clifton Park practice. GPR a plus. Must be proficient in restorative, pedo, perio,molar endo. No crown/bridge/RPD/implant cases. Fax C.V. to 518-383-9235.

**Associate:** Upstate NY (Syracuse suburb area) seeking GP Associate leading to purchase for a 6 operatory, high tech dental office with digital radiography. Contact Dr. Desai evenings (315) 675-3062 or Email: [sdesai@twcny.rr.com](mailto:sdesai@twcny.rr.com)

## Dental Positions Wanted

**Experienced/Highly qualified general dentist** seeks associate position leading to a timely buy-out/acquisition of a general practice in the Albany or Saratoga area. Please contact: Thomas H. Hoppe DDS. (518) 674-2878 after 6pm.

## Hygienist-Assistant Positions Available

**Hygienist:** Latham full time. Contact Dr Essepian 518-783-5577

**Hygienist:** Needed for occasional Friday mornings. Competitive Salary. Call 518-273-0737 or Fax resume to 518-273-0149

**Hygienist:** Seeking Hygienist for 2.5 days per week in my general family dentistry office in Troy. Days and salary are negotiable. Contact (518) 274-6800 to schedule an interview.

## Seeking to Own Practice

**Albany Dentist** with a general practice desires to relocate office. Will consider real estate purchase and/or acquisition of an existing practice. All inquires confidential. Contact 3<sup>rd</sup> District re AD031. Phone 518-782-1428

## Practice for Sale or Rent

50 year dental practice available immediately. 3 unit practice for rent or sale. Contact Dr. Krimmer 518-482-9315

## Equipment for Sale

Sordex Panoramic x-ray model PT-125A. Hardly used, best offer. Call Joanne Aloisi, Center for the Disabled – Dental unit. 518-437-5731

Panoura-10, Pan-ceph-yoshida Kaycor, best offer. Call Dr Decker at 518-489-8377.

GENDEX 1000 X-Ray tube. Kavo-Vicon “LS” Fiber optic system handpiece light source. Complete central nitrous oxide/oxygen system: Porter MXR Flowmeters (X2), Porter Floor mounted outlet stations (X2), Porter Flowmeter solid wall mounts (X2), 2 Oxygen and 1 N2O Porter tank regulators, Sentinel wall manifold system. Call 518-237-0047

SS White 90Kvp intra-oral x-ray unit. 1978 model in excellent condition. \$300. Call 518-477-8706

Panoramic Corporation Dental Panoramic X-Ray Machine (PC-1000). 5 years old - \$10,000 new – asking \$5,000 (easy installation). Call 518-274-7186



180 Old Loudon Road, Latham, New York 12110  
518 782-1428  
director@third-district.org  
www.third-district.org

**Third District Dental Society  
Officers for 2002 - 2003**

**President**

Bennett I. Lax, DDS

**President elect**

David M. Delaney, DMD

**Vice President**

Mark J. Pettrone, DMD

**Treasurer**

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**Secretary**

Debra G. Bausback, DMD

**Editor**

Steven L. Essig, DDS

**Executive Director**

Kathleen M. Moore



**“Problems in Endodontics  
Identification and Solutions”  
*Eugene A. Pantera, Jr., DDS, MS***

Friday June 6, 2003

The Century House, Latham NY

Register by calling the district office at  
782-1428