

Take Advantage of Installment Dues

Since 1994, NYSDA has offered members an installment payment plan for association dues. This year the Third District is participating in this payment plan. The plan is optional and allows participants to pay their tripartite association dues over a period of five months, free of any interest or fees. The program is available to members who pay the Full Active dues rate only.

This installment program utilizes ACH banking technology to make the installment payments. ACH stands for Automated Clearing House, the company collects an amount directly from your bank account in accordance with your pre-determined approval. It is a common way that many people pay their mortgages, car loans, and many other bills. While other payment plans have been considered, this is the only method currently available to NYSDA members

Five monthly payments are charged to participants from November through March, the last month in which payment can be made. The first four payments are fixed and are known in advance. The last payment varies based upon the eventual dues adopted by the associations at the fall meeting, as well as the amount of PAC contribution made.

Sign-up for the program occurs each summer with a mailing to eligible members from NYSDA. The enrollment deadline is October 1, which is necessary to prepare the banking information for the initial payment each November.

To find out more about the plan call Kathleen Moore at 518-782-1428, or Peter Lacijan, NYSDA Membership Administrator at (800) 255-2100.

Show Your Patients With Cancer, You Really Care

The Autumn Extravaganza being held on September 19th will offer to all persons attending, the well renowned Dr. Susan Calderbank who will present the Oral Complications and the Management of Patients Compromised by Local and Systemic Cancer Therapies. "This course is not about oral cancer detection, it is about how we as oral care experts can help our patients who have cancer of any type that requires treatment with radiation and/or chemo therapeutic agents.

Dr. Calderbank reminds us that every three minutes someone is diagnosed with cancer. She will present the information that you and your office needs that will enable you to effectively provide oral health treatments.

The Third District is pleased to announce that we have also invited our local oncologists to attend this important lecture.

Please come and find out how we can directly help our patients, friends and families before they start these life changing protocols. Most of us will treat a patient with cancer at some time in our career. Let us show them we care.

Autumn Extravaganza 2003 Annual Meeting

Early Discounted Registration
by August 15th

Executive Committee April Minutes

Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect Dr. David Delaney at 7:35 PM in the Conklin Conference room of Memorial Hospital, Albany, NY. A quorum was present.

Secretary's Report

Motion was made to accept the March 3, 2003 executive committee minutes as published. Motion passed. Motion was made to accept the February 3, 2003 executive committee minutes as published. Motion passed.

President's Report

Dr. Bennett Lax announced that NYSDA Executive Director, Roy Lasky, would be present at the May 5th Executive Committee meeting.

President Elect's Report

Dr. Delaney has finalized the list of speakers for the 2003 Annual Meeting. The information should be printed within the month.

Executive Director's Report

Kathleen Moore reported on the following:

- New directories are to be mailed this week. Call the office if additional insert copies or binders are needed.
- The Oral Cancer Awareness and Screening Program will be this Saturday, April 12th at HVCC. Volunteers are needed. Shifts are 9-11, 11-1, and 12-2. Benita Zahn featured Dr. Maestro on the news to promote the event.
- Inderpal Garcha was voted into membership of the Third District Dental Society.

New Business

Dr. Mark Weinberger discussed the 2004 NYSDA Meeting to be held at Mohegan Sun May 13-16. This will be a joint meeting with the Connecticut Dental Association. Multiple CE and social events will be available to attendees and the Third District will host a reception honoring 2003-2004 NYSDA President, Dr. Brian Kennedy. Rooms need to be blocked ahead of time due to the popularity of this meeting. Currently NYSDA has 85 rooms reserved at \$179 each. Attendees who are closed out of the pre-blocked rooms will pay a much higher rate, however if the rooms are not filled the state pays a penalty. The District office will send out an e-mail to all district members announcing the meeting and asking for an indication of how many members are interested in reserving a room at Mohegan Sun. Information will also be placed on the District's Web page, including a link to Connecticut's Web page detailing this year's meeting for reference.

Old Business

Discussion on the tabled resolutions from the March meeting was further tabled until the May 5th Executive Committee meeting.

Adjournment Meeting adjourned at 8:05 PM.

Executive Committee May Minutes

Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect Dr. David Delaney at 7:30 PM in the Conklin Conference room of Memorial Hospital, Albany, NY. A quorum was present.

Secretary's Report

April 7, 2003 minutes were approved as published. A moment of silence was observed for the wives of two Third District members, Rosemary Gruner of Hurley and Anne Olsen of Troy.

President's Report

Dr. Bennett Lax reported on the following:

- Roy Lasky was unable to attend the meeting tonight due to a previous commitment. He will be attending the September executive committee meeting.
- NYSDA Awards Committee has decided to delay awards until 2004. New criteria for the nomination process should be in place at that time.

President Elect's Report

Dr. David Delaney reported on the following:

- Dr. Mario Catalano has requested to further table his proposed resolutions until the September meeting due to the wake of Mrs. Gruner.
- The Annual meeting brochures are at the printer and will be mailed soon.

Executive Director's Report

Kathleen Moore reported on the following:

- Three applicants were presented and elected into membership of the Third District Dental Society: Dr. Farnaz Ghane, Dr. David A. Foreman, Dr. Wayne St. Hill
- Sprint will be offering a 15% discount off regular rates to Third District members and their staff. There are several different packages available. Members need to contact Ms. Diane Miller to take advantage of this offer.
- The district office is now using ADP Payroll service. Members can contact James Fairs to receive 20% off regular rates. After 6 members have signed new contracts with ADP the district payroll will be at no charge. Current members need to call Mr. Fairs to receive the reduced member rate.
- New directory insert sheets will be mailed with the next newsletter.

Board of Governors Report

Dr. Mark Weinberger discussed the following topics of interest:

- Pathway proposal for the certification of dental assistants
- Proposal of enhanced duties for certified dental assistants

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News For Medicaid Providers

The New York State Department of Health [DOH] has created a New York State-specific HIPAA Web Site. For information about HIPAA requirements affecting dentists that participate as Medicaid providers, visit: <http://www.emedny.com/HIPAA/index.html>

Do We Have Your Email Address?

The district office generates information update emails from time to time to keep you up-to-date on matters such as continuing education, ADA and NYSDA releases and health issues.

If you have a new email address, please remember sent it to director@third-district.org

Emergency Referral Service Volunteers Needed

The Third District office would like to set up an after hours emergency referral service. Patients can receive the information from the district office during the day and from the answering machine message when the office is closed. This is similar to a service that had been offered in the past. It is a benefit to vacationing practices with no other coverage available.

Volunteers would be placed on a rotating schedule for a one week period set up at least 6 months in advance. Six or more members will be needed to make the service work comfortably for the volunteers. Separate Albany and Kingston referral lists would be a great service. Contact the district office at 518-782-1428 to volunteer for this valuable community service.

NYSDA Governors Approve Dues Increase; Member Approval Needed

At its meeting in May, the NYSDA Board of Governors approved a proposal for increasing Association dues by \$75, and to have \$75 of the dues contributed to a NYSDA-endorsed political action committee unless the member chooses to reassign the funds to another NYSDA fund, which would not be used for direct campaign contributions.

The amendment is printed here in accordance with NYSDA Bylaws. The amendment will be presented to the members of NYSDA for their approval. Member voting will take place at designated meetings held in each component and must be completed by December 1st. A detailed presentation and discussion of this proposal will be made at those meetings. A majority of the voting members must approve the proposal in order for it to be adopted.

AMENDMENT 101-2003 (Resolution 14-M-03)

RESOLVED: That Paragraph A of Section 10 of Chapter X of the NYSDA Bylaws be amended to read as follows (language in strikethrough is to be deleted; new language is underlined):

Chapter X FINANCES.

Section 10. Membership Dues.

A. Active Members. The dues for active membership of the Association shall be three hundred twenty (\$320.00) ~~ninety-five (395.00)~~ dollars per annum, plus the annual dues of the American Dental Association. Dues of active members are due January 1 of each year.

Seventy-five dollars of the membership dues shall be contributed to the NYSDA-endorsed political action committee unless a member exercised his/her right to reassign such amount to another NYSDA fund as provided on the dues statement; and be it further

RESOLVED: That this amendment be effective upon passage by the membership in accordance with Chapter XIV of the Bylaws.

The Third District members will be invited to vote at the Business Meeting portion of the Annual Meeting at 11:30 am

Continued - May Minutes

- Last year the state suffered losses in both the reserve and operating funds
- Proposal to increase PAC contributions

Dental Health, Health Planning and Hospital Dentistry Report

Dr. Steve Essig reported on the Council s'April 15th meeting. Topics discussed included:

- Continuing Medicaid problems such as improper access to care
- PGY1 legislation - Residency program directors are concerned with the legal implications of signing a certificate of competency for residents
- Bio-terrorism programs

Dental Practice

Dr. Reed Ference reported on the Council s'April meeting. Discussion topics included alternate routes toward licensure for dental assistants, such as a certified assistant from another state, and the issue of amalgam separators and its implications for dentists.

Insurance Council

Dr. Delaney reported on the council s'April 15th meeting. They discussed a resolution from the Board of Governors asking the Council on Insurance to explore the feasibility of forming a captive liability company. A captive company does not enjoy the safety of the state guaranteed insurance fund. This fund serves to cover policy holders whose insurance companies have gone out of business. This and other negatives lead the council to recommend that at this point in time the Board does not pursue this option.

New Business

There was discussion regarding the scope of dental practice as stated in the New York State Dental Practice Act. New York s' definition is different from the ADA definition. There is a concern that the definition could be better defined.

Old Business

Dr. Delaney reviewed the Dental Malpractice marketplace as outlined in the December 9,2002 resolution. The following companies who actively sell in New York were reviewed:

Fireman s Fund Insurance - used by the AGD, may stop writing new policies in NY

Kemper - No longer doing new business

National Causality- replacing Kemper

Ace

Redwoods

PRI - write policies only for special situations

Fortress - currently endorsed by the 7th and 8th districts

MLMIC

All of the above companies with the exception of Fortress and MLMIC have the option to not use the District s'claim committee to receive a discount. NYSDA and the Third District has been against this option. Fortress and MLMIC are the only two the Insurance committee would consider. Dr. Delaney recommends that the district continue to endorse MLMIC

Adjournment: Meeting adjourned at 8:35 PM.

2003 AUTUMN EXTRAVAGANZA EXHIBITOR LIST

To date we will be hosting the following group of generous sponsors and exhibitors at our September 19th annual meeting. We look forward to your offices registration. Early bird discounted rates apply until August 15th. Mail yours soon!

GOLD SPONSOR

Richard Pauli Financial Services, LLC

SILVER SPONSORS

Benco Dental Supply Colgate Oral Pharmaceuticals MLMIC Nobel BioCare

EXHIBITORS

AccuBite Dental Supply AFLAC New York Bonadent Dental Laboratories
 Brasseler USA Capital District Tobacco-Free Coalition GHI
 H&O Dental Laboratory Ivoclar Vivadent, Inc. Jim Kasper Assoc, LLC
 Karl Schumacher Dental Instruments Marsh Affinity Group Service Mirochnik, McGrath & Poppel, LLP
 Northeastern Dental Laboratories Ora Pharma, Inc. Patterson Dental Supply, Inc.
 Proctor & Gamble Professional Dental Search, Inc. Professional Software Solutions
 Rochester Technical Group Sullivan-Schein Dental Sky Financial Solutions

We invite new exhibitors, be sure to mention our meeting to your area representatives when they come to visit.

CLASSIFIED ADS

Classified Ads are placed free for members for 3 issues per ad.

A small fee is charged to non-members

The Third District is not responsible for ad content

All ad content @Third District Dental Society

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Dental Positions Available

General Dentist: Part time, leading to full time for very busy fee for service high quality practice in the beautiful Catskill Mountains. Two hours from NYC. Well versed in oral surgery, perio surgery, and molar endo. G.P.R. and/or two year experience, Salary and commission. Perfect opportunity for motivated, self-confident individual. Fax resume to 845-679-3235

General Dentist: Fridays for busy Clifton Park practice. GPR a plus. Must be proficient in restorative, pedo, perio, molar endo. No crown/bridge/RPD/implant cases. Fax C.V. to 518-383-9235.

Associate: Upstate NY (Syracuse suburb area) seeking GP Associate leading to purchase for a 6 operatory, high tech dental office with digital radiography. Contact Dr. Desai evenings (315) 675-3062 or Email: sdesai@twcny.rr.com

Dentist/Associate: 2days to start, leading to fulltime busy Albany general practice. Call 518-434-3038

Capital District: Full time general dentist needed for group practice 20 minutes south of Albany. Excellent income with 401K. A great opportunity awaits. Call 518-421-1852 (leave a message) or fax resume in confidence to 518-966-4538

Binghamton, NY - A full-time general dentist is needed. Personable team player and fee-for-service practice, excellent compensation package available. Contact 607-754-2273 or email Progden-tal@aol.com

Dental Positions Wanted

Experienced/Highly qualified general dentist seeks associate posi-

tion leading to a timely buy-out/acquisition of a general practice in the Albany or Saratoga area. Please contact: Thomas H. Hoppe DDS. (518) 674-2878 after 6 pm.

Hygienist-Assistant Positions Available

Hygienist: Seeking Hygienist for 2.5 days per week in my general family dentistry office in Troy. Days and salary are negotiable. Contact (518) 274-6800 to schedule an interview.

Capital District: Progressive group practice seeks hygienist FT/PT; 20 minutes south of Albany; Practice in modern office with friendly supportive staff. Excellent salary (will exceed any current salary for right applicant) 401K; Call 518-421-1852 (leave a message)

Dental Assistant: Part time Fridays and possibly Thursday s (Kingston NY area). Competitive compensation. Fax resume to (845) 687-7296 Attn Dr. St.Hill or call (845) 687-0600

Practices for Sale or Rent

50 year dental practice available immediately. 3-unit practice, for rent or sale. Contact Dr. Krimmer 518-482-9315

Practice for sale: 5-6 operatories lab, private office, parking for 12. Contact Dr. Robert Mass 518-489-8541

Seeking to Own Practice

Albany Dentist with a general practice desires to relocate office. Will consider real estate purchase and/or acquisition of an existing practice. All inquires confidential. Contact 3rd District re AD031. Phone 518-782-1428



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518 782-1428
director@third-district.org
www.third-district.org

Third District Dental Society Officers for 2002 —2003

President
Bennett I. Lax, DDS
President elect
David M. Delaney, DMD
Vice President
Mark J. Pettrone, DMD
Treasurer
John H. Essepian, DDS
Secretary
Debra G. Bausback, DMD
Editor
Steven L. Essig, DDS
Executive Director
Kathleen M. Moore



Check your Calendar

Executive Committee - Monday, September 8th Memorial Hospital, Conklin Conference Room on Northern Blvd. in Albany

2003 Autumn Extravaganza - **September 19th** at the Albany Marriott

NYSDA Board of Governors —NYC December 1st - 3rd

Current meeting dates and course offering of all district Study Group Courses is located on the district web page www.third-district.org