

JANUARY
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THE **MIRROR**
Journal of the Third District Dental Society of the State of New York

Dr. Bennett I. Lax - Presidential Address 2003

We begin 2003 with anticipation of a new and wonderful year. We at the Third District are working hard for you to make this year a better year. Our wonderful staff, Kathleen Moore and Judith St. Gelais, are more than willing to help you solve your administrative problems. Kathy is working hard to keep the members informed by constantly updating our website and sending notices by e-mail. If you haven't checked out our website, www.third-district.org, please do so. Many of your questions and concerns have been addressed and we have links to various sites that can give you the correct information.



Dr. Bennett I. Lax

One of the main concerns this year is around the new HIPAA regulations. We at the district are working hard to disseminate the correct information. The most current regulations are posted on the web site and we are working to put together a HIPAA training course. The district is also purchasing videotape that will be available to all of our members to borrow.

It is hard to believe that ever since amalgam was introduced to our profession in the 1840's we are still debating its safety. Yet even in the year 2003 this debate is going on. Various groups are promoting their own agenda by not giving the complete story or by quoting false facts. We have links to various independent sources for our members to read and decide for themselves on the efficacy and safety of amalgam. In the light of this debate we as dentists are being deluged by companies claiming that they have the latest and best technology to help us out. To protect our members from fraud the dental society continuously evaluates these companies and has made recommendations for you so that you can make an educated choice and not one out of fear.

This past year we have sponsored an oral cancer screening session at Hudson Valley Community College and a free DNA typing of children under the guidance of Dr. Christopher Walsh. We will be holding another free Oral Cancer Screening April 12th under the guidance of Dr. Christopher Maestro.

Our continuing education program continues to grow and flourish under the chairmanship of Dr. Michael Kane. Many exciting courses are offered which features nationally known speakers from whom we all can benefit. These courses are offered at the lowest cost to our members. Any suggestions for topics and speakers are welcome. We are here to help you.

The district works to benefit the members. We are lucky that we have a very active and involved membership but we cannot just sit back. In order to grow and help you, we need your help. We need you to get involved at any level. This way you can have control and a say in your profession. The Executive Board meets the first Monday of the month from September through May at Memorial Hospital Conklin Conference Room. It is open to all members. Call the district office and speak to Kathy, tell us what committee work you are interested in and where you would like to help. We welcome you. With your help we definitely will make 2003 a bigger and better year.

*Respectfully,
Bennett I. Lax, DDS
President*

Executive Committee September Minutes

Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect, Dr. Bennett Lax at 7:30 PM in the Conklin Conference Room of Albany Memorial Hospital. A quorum was present. Motion passed to accept the May 2002 minutes as published.

President's Report

Kathleen Moore gave the report in Dr. Barry Simon's absence. The 2nd Third District Oral Cancer Screening will be held on April 12, 2003. Dr. Christopher Maestro will be chairing this event.

President Elects Report

Dr. Lax reported that all exhibit space has been sold for the Annual meeting. Attendance to date is 187. Presently there is a conflict with the date for the 2003 Annual meeting with other meetings in the area, including a 4th District course.

Executive Director's Report

Kathleen Moore reviewed the upcoming HIPAA deadlines. Offices filing electronic claims must file for an extension by October 16, 2002. All dental offices must be in compliance with the private policy portion of HIPAA by April 14, 2003. Kathy will be researching possible discounts on HIPAA compliance materials.

Old Business

- Matthew Hall was present to follow up on the Community Access Grant with the Healthy Capital District Initiative discussed at the May committee meeting. The Grant was turned down. They will continue to try for its acceptance.
- Dr. Christopher Walsh explained the DNA Lifeprint Campaign to be held at Crossgates Mall October 26th from 9am to 1 pm
- Dr. Robert Hill described an introduction to dental assisting program HVCC will be offering. The course will be 3hr a night for 14 sessions. Participation in the program needs to be encouraged. Dr. Hill suggested the Third District sponsor 6- \$100 scholarships payable at completion of the program to help encourage participation in the program. The executive committee agreed with the recommendation. Ten Hygiene Table Clinics exhibiting the work of several HVCC hygiene students will be at the Annual meeting. The American College of Dentists will sponsor and finance the awards for the winners of the best table clinics. The Third District will fund the lunch of the participating Hygiene students at the meeting.
- Dr. Andrew Wood discussed the Constitution and By-laws regarding the Awards Committee Report. It was agreed that as written in the By-laws that the Awards Committee will present its award selections to the executive committee.
- Dr. Mark Weinberger presented the proposed 2002-2003 annual Budget. Motion to accept the proposed budget passed. Discussion on the budget resulted in the suggestion to send information, such as the newsletter, electronically to those members who request this format. This could save on postage and printing costs
- Dr. Brian Kennedy discussed briefly the PGY1 legislation regarding licensure. Currently the Legislature is for it and the State Board is against.

Adjournment

Meeting adjourned at 8:33 PM.

Executive Committee October Minutes

Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect Dr. David Delaney at 7:30 PM in the Conklin Conference room of Albany Memorial Hospital. A quorum was present. Motion passed to accept the September 9, 2002 minutes as published.

President's Report

Dr. Bennett Lax reported an approximate \$18,000 profit from the Annual Meeting despite the scheduling conflict with the 4th District. Drs. Vladmir Cubano, Doug Smail, and Christopher Maestro have been appointed to serve on the Executive Committee.

President Elect's Report-Dr. David Delaney

Next months executive committee meeting will be moved to December 9th due to the BOG meeting in NYC. Next years Annual Meeting will be held on Friday September 19, 2003 at the Albany Marriott.

Executive Director's Report- Kathleen Moore

On October 26th the DNA Life Print was held at Crossgates Mall. 200 children attended the event, chaired by Dr. Christopher Walsh, ages 6 months to 16 years. Cable News 9 did a segment on the event.

ADA Delegates Report

Drs. Steve Messing and Andy Wood outlined a few topics from the October ADA Annual Meeting. An article will be placed in the Mirror reviewing pertinent points of interest. Some of the topics discussed are as follows:

ADA Budget – The budget passed. There will be an increase in ADA dues to \$435. This is mainly a result of a resolution passed to spend 2.65 million this year and 7.95 over 3 years to continue the Direct Reimbursement Program. Another resolution was passed that establishes reserves of the ADA at 30% of the annual budget. Anything over will go into the following year's budget.

Licensure by Credentials- ADA Resolution 14 requires a general dentist to practice in an area for 6 years in good standing to get licensure by credentials. The NY delegation put forth a motion to omit the time requirement. This passed.

Resolution 80RP- this resolution passed. It deals with the identification of dental consultants. This proposal would require insurance companies to make the credentials available of individuals involved with accepting and rejecting dental claims.

The ADA is supporting federal legislation to facilitate the formation of association health plans. This would allow the ADA to set up a health plan without being subjected to individual state insurance regulations.

The ADA will be promoting their Give Kids A Smile Program. Dentists will be encouraged to open up their offices on Feb. 21 and treat children for free. Additional information will be available through the district at a later date.

The ADA will be spending funds to study amalgam waste and water contamination. They are hoping to provide evidence that current filter systems are adequate to prevent amalgam waste water contamination.

Continued October Minutes

NYSDA Governors Report – Dr. Peter Collins

The Board of Governors will be meeting in NYC on December 1st and 2nd. One of the items to be discussed will be a potential \$23 dues increase.

Old Business

Dr. Brian Kennedy reviewed possible locations for the 2004 NYSDA Meeting.

New Business

The DRNA-Kerr Recycling Program was briefly discussed. Any further discussion was tabled.

The District was contacted by Albany Medical Center Pediatrics regarding Children's Access to Care. Dental Health Planning and Hospital Dentistry will research this and report back to the Executive Committee.

Insurance Committee

Dr. David Delaney reported that MLMIC might increase the dividend this year.

Continuing Education

Dr. Michael Kane announced the dates of the upcoming CE courses. Brochures will be mailed in December and reminders will be in the Mirror. The dates are as follows: February 7, 2003, March 7, April 4 combined 4th district course May 2, and June 6, 2003

Adjournment

Meeting adjourned at 8:17 PM.

Third District Web Site Improved

Your district web goddess, Kathleen Moore has been busy improving the look and content of the web site.

The largest change in the web site is the creation of a Members Only area. The propose of this site is to make valuable information available to you when you need it. The site includes practice information such as regulations and sample letters for patient record retention, terminating a patient and closing your practice, HIPAA updated information and links, our current Constitution and By-laws, Continuing Education and "The Mirror" newsletter archive and much, much more.

This site is updated continuously. I am always looking for new content to keep you informed. If you have suggestions for links either dental related or general information, please email me your requests at director@third-district.org

To enter the Members Only site go to:

www.third-district.org

Click on the Members Only button.

User Name is: third

Password is: member

District Members Inducted to American College and International College of Dentists



Dr. Robert H. Hill II and Dr. Peter H. Collins following their induction into the American College of Dentists

Dr. Robert H. Hill, II and Dr. Peter H. Collins were both inducted into the American College of Dentists at their recent meeting in Louisiana.

Dr. Lawrence J. Busino was inducted into the International College of Dentists. (no photo available)

We congratulate these fine members of the Third District. We are proud of their recognition of these organizations of their dedication to the profession of dentistry.

Dental Hygiene Scholarship Recipients Announced



Left-Right: Dr. Robert H. Hill II, Nina Mikhaylova, Dana Stewart, Olga Jones and Michelle Moore Dept Chair Judy Romano

Your Scholarship donations are at work. The four HVCC Dental Hygiene recipients of the 2002 awards are:

Freshman student winners were Michelle Moore of Rensselaer and Olga Jones of Ghent. Senior winners were Nina Mikhaylova and Dana Stewart, both of Albany.

"These students represent the future of the area's dental hygiene community," said Dr. Robert H. Hill II, chairperson of the Third District Dental Society Scholarship Committee. "We hope these scholarships can assist them in achieving their educational goals."

ADA Delegate Report

The 2002 Annual Session of the ADA House of Delegates convened in New Orleans from October 18th through 23rd. TDDS delegates Dr. Steven Messing and Andrew Wood attended along with Doctors Lawrence Busino, Steven Essig, and Brian Kennedy.

Among the resolutions and issues of interest addressed by the House was a report on the ADA lawsuit against Aetna Insurance. In addition, there was discussion of the then 25 lawsuits against the ADA based on allegations involving amalgam toxicity.

The House approved the 2003 budget increasing dues to \$435.00 per member. The budget includes an ongoing expense of \$2.65 million this year and \$7.95 million over the next three years to support the national Direct Reimbursement promotion. In addition, the budget includes the third year of a six year \$30 per member annual special assessment for renovations to the ADA building in Chicago. A resolution adopted establishes the ADA reserves at 30% of the annual budget. Any overage is applied to the next year's budget.

The ADA is supporting Federal legislation to facilitate the formation of association health plans. This would allow the ADA to set up a health plan without being subject to individual state insurance restrictions.

New York, the Second Trustee District Caucus, gained adoption of a resolution changing the ADA policy on licensure by credentials eliminating the recommendation that a dentist be in practice for five years before being eligible for licensure in another venue.

The ADA House adopted a resolution calling for a requirement that insurance companies provide the identification, telephone number and credentials of individuals involved in the decision to accept or reject dental claims.

Another resolution endorses the promotion of the "Give Kids A Smile" program. All dentists are encourage to open their offices on February 21, 2003, to treat indigent children. To register, visit www.ADA.org/prof.accessreg.asp.

The ADA House budgeted \$ 323,000 to develop an action plan to limit amalgam in dental office waste water. The ADA is encouraging offices to install chair side traps and recycle using a waste disposal service, urging awareness and action by practitioners. The objective is to avoid requirements for costly office amalgam separators.

The House adopted a resolution adding language on interpersonal relationships with patients to its code of professional conduct: "Dentists should avoid interpersonal relationships that would impair their professional judgment or risk the possibility of exploiting the confidence placed in them by a patient."

Lastly, the ADA House elected Dr. Eugene Sekiguchi of California to the office of president-elect of the ADA.

Children's Dental Health

Dr. Christopher Walsh is generously chairing the Children's Dental Health program again this year. Once again he is looking for volunteers to assist in district requests for dentists to present in school programs.

The district office is loading up on supplies of ADA posters and coloring booklets once again. Donations of other handouts have been received from Colgate and Crest.

A lending library of videos is available for use in your presentations. Tapes are loaned out for a one week period and are available for pickup at the district office.

Contact Judy at the district office 518-782-1428 to reserve your tape and obtain handout materials.

Oral Cancer Awareness and Prevention

The Third District Dental Society is holding its second "Oral Cancer Awareness and Prevention Screening" event on Saturday April 12, 2003 at the Dental Hygiene Department of Hudson Valley Community College from 9 am to 2 pm. This public service program is available at no charge on a walk-in basis. Dr. Christopher Maestro is this years' Chairman of the event.

During the screening process a dentist will inspect several areas of the mouth for suspicious lesions. In the case a suspicious lesion is detected, a quick painless test will be performed called a brush biopsy. Tissue specimens are taken and computer analyzed to determine the presence of pre-cancerous cells. This test may also determine the need for a surgical biopsy or other follow-up.

Last year 4 patients presented with questionable lesions and biopsies were taken

Dr. Maestro is looking for volunteers for the Oral Cancer Screening event. Various time slots are available. Please call the district office at 518-782-1428 to schedule time at our Second Oral Cancer Screening event.

2003 Membership Dues are due January 31st.

Be sure we have your up-to-date directory information and email addresses

Early Roth IRA Owners can start taking Tax-free earnings withdrawals soon

Q. I opened a Roth individual retirement account when they first became available in 1998, and I'm now 61 years old. When can I start making tax-free withdrawals?

A. Right around the corner—January 2003. Actually, you can withdraw any or all of your principal (the contributions you made to the IRA) free of tax at any time after you open a Roth. That's because a Roth IRA, unlike a traditional IRA, is funded with after-tax contributions, not pre-tax. In fact, whenever you make withdrawals from a Roth IRA, the law deems the withdrawals to be made from contributions first. Only when the total withdrawals exceed your total contributions are the withdrawals treated as earnings and potentially subject to federal tax.

For the withdrawn earnings to be considered "qualified distributions" and thus tax free, you must be at least age 59 1/2 at the time of withdrawal and the Roth account must have met a five-year-holding rule. This rule applies whether the Roth account is a new one funded from scratch or one you converted from a traditional IRA.

For example, if you open a Roth at age 50 you generally can't make tax-free withdrawals of earnings five years later. You must wait until age 59 1/2. If you make earnings withdrawals before 59 1/2, you'll pay ordinary income taxes on them and probably a ten-percent early withdrawal penalty (there are several formulas for avoiding the penalty). Tax-free earnings, of course, are one of several big pluses of a Roth.

Q. Explain the five-year-holding rule. Does that apply only to earnings made on contributions deposited at least five years ago?

A. No. Once you open an IRA, the five-year clock starts ticking for all subsequent earnings regardless of when they are earned. Let's say you opened the account in 1998 with \$2,000 (the maximum limit of new contributions, not counting conversions of existing traditional IRAs) but didn't contribute any more money until the year 2001, when you contributed another \$2,000. Assume you take out all your contributions and earnings from the account in January 2003. The withdrawal of earnings made from the \$2,000 you contributed in 2001 qualifies for tax-free treatment the same as the earnings made from your initial 1998 contribution.

Q. Besides opening a Roth in 1998, I converted a regular IRA into a separate Roth account in 2001. Do I have to wait until 2006 for tax-free earning withdrawals from the converted Roth?

A. No, you can start withdrawing in 2003. Multiple Roth accounts, even with different custodians, regardless of

when each is started, including those created by converting traditional IRAs, are all governed by the date the first Roth was established

Q. I didn't open my Roth until June of 1998. Do I have to wait until June 2003 to make tax-free earnings withdrawals?

A. No. Regardless of when during the tax year you open the account, the five-year clock starts ticking on January 1 of that tax year. For example, you could have opened your 1998 Roth as late as April 15 of 1999 and the five-year clock still would have started January 1, 1998—effectively making your wait less than four years

Q. When I turn 70 1/2, do I have to start taking annual minimum required distributions like you do with traditional IRAs?

A. No. That's another one of the great features of a Roth. You don't have to take out any of your contributions or the earnings no matter how old you are, and when you do take them out, they can be as small as you like—no minimum amount required. Consequently, you can let the assets continue to build tax deferred and pass the entire account to your heirs, if that's your desire, instead of being forced to make annual withdrawals

Whether to leave the funds in or withdraw them is something you'll want to discuss with your financial planner. You should plan carefully how best to withdraw funds from your retirement nest egg in order to stretch out your resources. Should you start first with taxable accounts, traditional IRAs versus Roth IRAs, 401(k) or other retirement accounts? The answer depends on your personal and financial circumstances, needs and the tax laws.

This column is produced by the Financial Planning Association, the membership organization for the financial planning community, and is provided by Richard P. Pauli, ChFC, CFP, CLTC a local member in good standing of the FPA.. You may reach Rich at 518—383-1238 ext 21

Dental Implants Should Be Part of Clinical Skills

To provide patients with the highest quality of care that patients routinely demand, dental implants need to be part of dentists' clinical skills, writes Mark W. Adams, DDS, in the *Journal, Indiana Dental Association*, fall 2002.

Adams notes that about half of the dentists in this country restore dental implants to some degree, and, of these, only 30 percent restore implants on a regular basis or handle "advanced" treatment.

According to Adams, long-term studies now suggest that dental implants are the most successful restorations fabricated - more so than even crown and bridge restoration.

With more than 15 years' experience in dental implant education, Adams recommends six steps to build dental implants into a practice.

Obtain training. Adams advises avoiding lectures on implants and instead finding an implant company that can provide training. He says training is critical not only for the dentist's success, but for the staff, too. He advises bringing staff to the training since they spend more time with patients than the dentist.

Start simply. The average dental restoration in this country today is two units, Adams writes. One- and two-unit restorations in the non-esthetic zone can easily and successfully be accomplished to increase confidence and build experience.

Find an oral surgeon you are comfortable with. General practitioners, prosthodontists, oral surgeons and periodontists surgically place implants. Adams says they will play an important role in helping you provide implant care. And, he says, dentists may even decide to seek further clinical training to surgically place implants.

Work with a laboratory completely familiar with dental implants. According to Adams, an experienced lab can greatly simplify chair time, confusion over parts and treatment planning.

Obtain practice management advice to parallel your new clinical skills. Expert systems are needed in the office to manage the new clinical skills, Adams writes. All the clinical skills in the world only leave you all dressed up with nowhere to go if the patient doesn't say "yes" to your recommendations.

Start your first case. It's there, waiting, Adams says. Any complete denture patient is an implant candidate, so are patients with fixed partial dentures that require replacement. Any patient with a missing tooth also is a potential candidate.

Dates to Remember

- **Executive Committee** - Monday, December 9th (Date Change) Memorial Hospital, Conklin Conference Room on Northern Blvd. in Albany
- **Oral Cancer Screening** - April 12, 2003 HVCC
Volunteers needed
- **Continuing Education** - February 7th "Practical Predictable and Beautiful Cosmetic Dentistry in your General Practice" presented by Gary Radz, DDS
- **2003 Autumn Extravaganza** - **September 19, 2003** at the Albany Marriott (courses to be announced)

Current meeting dates and course offering of all district Study Group Courses is located on the district Continuing Education web page

CDC Issues New Hand Hygiene Guideline

To improve adherence to hand hygiene in health care settings, the Centers for Disease Control and Prevention has released a new Hand Hygiene Guideline for all health care personnel.

In addition, in 2003 the CDC and the American Dental Association will be issuing revised recommendations for infection control in the dental office.

According to the CDC, using gloves in health care settings will reduce hand- and cross-contamination by only 70 to 80 percent, so that the need for hand hygiene is clear.

In addition to regular hand washing with soap and water, the CDC recommends the use of alcohol-based hand rubs. This recommendation was made to address obstacles to frequent hand washing in health care settings. Alcohol hand rubs are fast acting, and skin irritation or allergic contact dermatitis due to them is very uncommon.

"Clean hands are the single most important factor in preventing the spread of dangerous germs and antibiotic resistance in health care settings," says Julie Gerberding, M.D., director of the CDC.

The complete guideline is available online at <http://www.cdc.gov/handhygiene/> or by calling 1-404-639-3286. You may link though the Members Only web site also.

CLASSIFIED ADS

*Classified Ads are placed free for members with a run time of 3 issues per ad. A small fee is charged to non-members
TheThird District is not responsible for ad content*

Dental Positions Available

Dental Associate: Established New York- Mid-Hudson Valley Group Practice seeks GP with strong clinical/interpersonal skills. Residence/Equivalent training required. Pine Street Dental, 138 Pine Street, Kingston, NY 12401 or E-mail admin@pinestreetdental.com

Dental Associate: Unique opportunity in Rhinebeck clinic. Flexible hours and good financial potential. Create your own environment suited to your needs. Call Inst-Dental at 845-294-2840

Associate Dentist: Full time wanted for a friendly, motivated office close to Saratoga, NY. Are you an experienced, compassionate dentist capable of producing quality dentistry? Awesome staff. We would like a team player to join us. Do you want to be a part of an expanding, established practice & reap the rewards? Possibility of future partnership. Contact us at 518-661-6405 or fax 518-661-7765

Capital District: Dental Associate well established General Practice, Military experience or GPR. Must be serious for transitional buyout. Please call 518-584-4858 after 6 pm.

Dental Associate: Practice the way you've always dreamed about. Top producing 21st century fee for service practice. The best of everything. Fantastic lifestyle. Early equity opportunity. 90 miles north of NYC. Call 845-691-5600

Dentist: FT/PT Schenectady Family Health Services. Competitive salary, excellent benefits. Contact William Down, DDS 518-370-1479 Ex 133

Dental Associate: South of Albany – progressive family group practice seeks associate dentist. Practice in modern office with friendly staff, Large FFS patient base. Greenville Family Dental Center; Contact Dr. Mehlman at 518-421-1852

Dentist Wanted: Center Health care dental program seeks enthusiastic team oriented individuals for part-time positions. Candidates should have strong clinical skills, residency or equivalent training desired. Contact Joanne Aloisi, 518-437-5731, or send resume to Center for the Disabled, Dental Department, 314 South Manning Blvd, Albany, NY 12208 or Fax 518-437-5931

Associate: Albany, NY – Wanted for FT/PT Associateship leading to early buy out. General Practice. Exceptional opportunity. Endo/Perio/Crown/Bridge/RPD/ Surgeries. Send inquiries to PO Box 5073, Clifton Park, NY 12065 or call 518-373-6574

Dentist Wanted: After Jan 1, 2003. 2 days per week, Fort Edward Dental Clinic. Independent Contractor, good wages. Contact Theresa at 518-747-4977

Associate: Albany suburb-ready to locate? Easy access to great Saratoga, beautiful Adirondacks, and the heart of the Capital. Only two and a half-hours to New York City and Boston. Well established, state of the art, high quality practice looking for a motivated associate leading to partnership. Join the greatest staff where fun, laughter, and dedication to our patients, makes us a successful family. Check us out at www.doctortsmilezone.com. Fax resume to (518) 452-1744. We think you will enjoy joining our team, considering our staff created this ad to find you.

Dental Positions Wanted

Periodontist: P/T or F/T position in specialty or general practice desired. Hospital and implant experience. Academic background and moving to area from out-of-state. NY license. Please call 603-763-8965

Hygienist-Assistant Positions Available

Hygienist: Latham area. Wanted full time. Contact Dr Essepian 518-783-5577

Hygienist: Needed for occasional Friday mornings. Competitive Salary. Call 518-273-0737 or Fax resume to 518-273-0149

Hygienist: South of Albany, progressive family group practice seeks hygienist FT/PT; Practice in a modern office with friendly staff. Excellent benefits and compensation package. Greenville Family Dental Center; Contact Dr. Mehlman at 518-421-1852

Hygienist Needed: for busy Hudson dental office. 6-month maternity leave April-October 2003. Call 518-828-0115

Hygienist (Part-Time): Wonderful opportunity with VERY LITTLE SCALING. Name your day, Tuesday through Saturday. Lovely small office with mature friendly people. Please call 518-392-3000 or cco@nycap.rr.com

Orthodontic Assistant: Chance for dental assistant to work on patients rather than pass instruments. Small, lovely, growing office with mature friendly people. On track to eventually becoming senior clinical supervisor. Career opportunity. Learn, grow and prosper. Please call 518-392-3000 or cco@nycap.rr.com

Hygienist – Assistant Positions Wanted

Dental Hygienist: Available to work on Thursday and Fridays. Please call 518-783-3028

Practices for Sale

Dental Office: (1200 sq. ft.) Adjacent to historic home in GE Realty plot in Schenectady, NY. Highest visibility, convenient to schools and hospital, ideal for any professional-medical, dental, lawyer, insurance. Priced to sell Call 518-377-7112 email: rdarling@nycap.rr.com

Hudson Valley: Hudson Valley, NY, Ulster County. Advanced restorative and cosmetic practice in one of the North-east's fastest growing areas. 100% fee for service. \$800K on 3 1/2 days per week with 10 weeks vacation. Turn key, tremendous growth potential, relaxed lifestyle, real estate available. 201-840-4920

Albany: Long established General Practice with high gross, and loyal patient base and dedicated staff. Great location with 5 operatories, and excellent growth potential. 518-462-4730

Equipment Wanted

Dental Equipment Needed: To be used for Glens Falls Medical Mission Foundation in Guatemala. Contact Dr Fred Phillips 518-584-3162 or visit www.gfmmf.org

Equipment for Sale

Dent-x 810 x-ray processor \$1,700, Star x-ray duplicator \$201, TRV-Form vacuum \$200, Handler trimmer \$175, P&C lights \$300, Dental EZ vac pump \$375, Dentrinx 500 sterilizer \$900, L & R ultrasonic #140- \$250, Power dental chairs-Dextra and Belmont \$900, Uniter welder #1082- \$350, Impression trays, COE, Caulk, rim lock. Will ship. Good condition, leave your fax # for complete list. Call Dr. Darling 518-377-7112 or email: rdarling@nycap.rr.com

Rotary endodontics. Tulsa/Dentsply TECNICA controller and micromotor, new condition, under warranty. \$800. Marus dental chair and unit \$500. Call 845-691-5600 (2nd time)

Sordex Panoramic x-ray model PT-125A. Hardly used, best offer. Call Joanne Aloisi, Center for the Disabled – Dental unit. 518-437-5731 (1st time)



Third District Dental Society

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Email director@third-district.org

Officers 2002 — 2003

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Bennett I. Lax, DDS

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Steven L. Essig, DDS

Executive Director

Kathleen M. Moore

HIPAA Update

The Third District is finalizing ADA Video Seminar options and will make an announcement in the next few weeks. Watch for your announcement in your mail, fax and email boxes.

HIPAA Online - An online course is available through our web site to Dentrek

Go to www.third-district.org Click on the Dentrek button. You will be recognized as a Third District member.

Classified Ads—Continued from page 7

Panoura-10, Pan-ceph-yoshida Kaycor, best offer. Call Dr Decker at 518-489-8377. (1st time)

GENDEX 1000 X-Ray tube. Kavo-Vicon "LS" Fiber optic system hand-piece light source. Complete central nitrous oxide/oxygen system: Porter MXR Flowmeters (X2), Porter Floor mounted outlet stations (X2), Porter Flowmeter solid wall mounts (X2), 2 Oxygen and 1 N2O Porter tank regulators, Sentinel wall manifold system. Call 518-237-0047 (1st time)

SS White 90Kvp intra-oral x-ray unit. 1978 model in excellent condition. \$300. Call 518-477-8706 (1st time)

Panoramic Corporation Dental Panoramic X-Ray Machine (PC-1000). 5 years old - \$10,000 new - asking \$5,000 (easy installation). Call 518-274-7186 (1st time)

