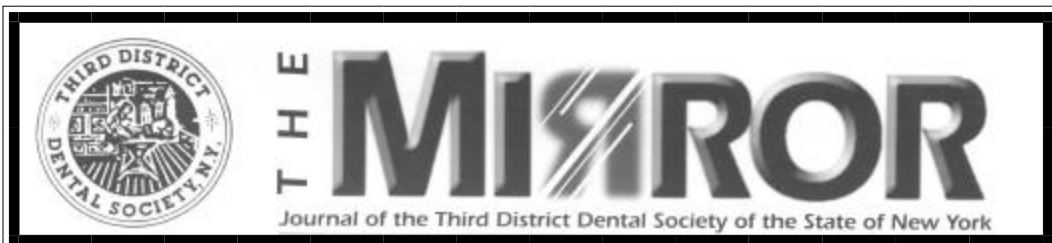


FEBRUARY  
2002



## **NYSDA Pro- posed Dues for 2003**

### **Officers 2001 — 2002**

#### **President**

Barry I. Simon, DDS

#### **President elect**

Bennett I. Lax, DDS

#### **Vice President**

David M. Delaney, DMD

#### **Treasurer**

John H. Essepian, DDS

#### **Secretary**

Debra G. Bausback, DMD

#### **Editor**

Steven L. Essig, DDS

#### **Executive Director**

Kathleen M. Moore

At the 2002 New York State Dental Association's Annual Meeting on November 16<sup>th</sup> a vote was taken concerning dues. These amendments require approval of the majority of the active membership. The explanation of the two amendments being brought to the general membership for vote is:

#### **Explanation of 101-2002**

The intent of this amendment is to authorize the NYSDA Board of Governors to increase or decrease dues one in any calendar year by an amount not to exceed five percent (5%) of the amount of dues in effect at the time in order to address ongoing budget deficits faced by NYSDA.

#### **Explanation of 102-2002**

The intent of the amendment is to increase NYSDA dues by forty dollars (\$40) to partially defray an ongoing budget deficit and maintain services to NYSDA members.

Third District membership can vote at the following membership meetings:  
Albany Study Group Tuesday, March 19 at the Italian Comm. Center in Albany  
Troy Study Group Tuesday, Feb 26 at the Pailo Lombardi Ristorante in Troy  
Ulster Green Study Group Tuesday February 26 at The Hillside Manor in Kingston  
Third District Executive Committee meetings

Questions or comments on these proposals may be made to the Governors; Peter Collins and Mark Weinberger at these meetings or via email: [governors@third-district.org](mailto:governors@third-district.org)

## **Upcoming Continuing Education**

All of this years' continuing education courses are held at the Century House, Route 9, Latham starting at 8 am for sign-in and continental breakfast. The all-day courses end at approximately 4:30 earning the attendees seven (7) M.C.E.'s.

Friday, March 8

"Periodontology for the Dental Hygienist",

Timothy J. Hempton, DDS

Friday, April 12

"The Art of Dental Therapeutics Dental Drugs and Over-the-Counter Dental Products",

Peter L. Jacobsen, PhD, DDS

Friday May 10

"Shared Secrets: Selecting and Integrating Materials

and Techniques", John W. Farah, DDS, PhD

Friday June 7

"A Team Approach to Periodontal and Restorative Procedures for Gingival Esthetics", Robert J. David, DDS and Frederick I. Muroff, DDS, M.Sc.D

Don't forget you can logon to a wide varied of premium online courses by going to [www.third-district.org](http://www.third-district.org) and clicking on the DenTrek logo. The site offers over 50 hours of multimedia lectures presented in a user-friendly web-based environment. Many courses may be previewed at no charge.

Contact the district office to receive a brochure with full course descriptions. Pre-registration is recommended for all courses

## Executive Committee Minutes - December 5, 2001

### Call to Order

The regularly scheduled meeting of the Third District Dental Society of the State of New York was called to order by President Elect Dr. Bennett Lax at 7:30 PM in the Conklin Conference room of Memorial Hospital, Albany, NY. A quorum was present. Motion was made to accept the November 5, 2001 minutes as published. Motion passed.

### Secretary's Report

A moment of silence was observed for Dr. Rocco Mautone who passed away on November 22, 2001.

The ADA has approved a Relief grant for a Third District dentist. The applicant was approved for a 6 month period of \$600 per month. The Third District's portion will be \$150 per month.

### President's Report

Dr. Barry Simon in conjunction with Dr. Michael Kane discussed the upcoming Third District CE course scheduled on January 11, 2002 at HVCC. There will be three lecturers speaking on Oral Cancer, Oral Pathology, and the Brush Biopsy technique. The course is worth 6 CE credits and will cost \$25 for third district members and hygienists. Flyers will be sent out shortly. There is only room for 200 attendees.

### New Dentist

Dr. Lax gave the report in Dr. James McMahon's absence. There was one new applicant who was voted into membership by the executive committee – Dr. Ho Keun Chan.

### New Business

Colleen Dillon, the Education Coordinator for the new HVCC Dental Assisting Program, gave an informative overview of HVCC's new Assisting Program. Currently there is a full time curriculum (3 semesters) and a part time curriculum (4-5 semesters). Three on-line courses will be starting soon—Dental Radiology, Dental Anatomy, and Dental Materials. They hope to put together a review course to help practicing dental assistants prepare for the National Dental Assisting Board of New York State Dental Assisting Board. The first HVCC Dental Assisting Class starts on January 14, 2002. Enrollment is important to the longevity and survival of HVCC's Dental Assisting Program. Colleen Dillon stressed the importance of recruiting applicants to the program and encourages all Third District members to help in this endeavor. Pamphlets are available for distribution.

Dr. Mark Weinberger reported on the Board of Governors. The dues increase did not pass the vote. Due to the large deficit money is being taken out of reserves. The BOG approved a resolution that will bring back the dues increase to the membership at a \$40 increase instead of the previous \$90 increase. The Board of Governors have proposed a resolu-

tion that allows the Board of Governors to institute up to a 5% dues increase per year without a vote of the general membership. The resolution proposed by Dr. Lawrence Kotlow regarding sippy cups and baby bottles passed. There was a movement to combine the Council on Dental Publications with the Council on Communication and Membership. This was referred back to council. Dr. Brian Kennedy was elected formally by the Board of Governors as Vice President of NYSDA. The Board of Governors are looking at alternative ways to take votes by the general membership.

Dr. David Delaney reported on a group disability program available through Guardian Life. Currently Nassau, Suffolk, the 6<sup>th</sup>, and the 7<sup>th</sup> districts support this program. This program will insure up to 70% of income up to \$5000 per month. After meeting with representatives from Guardian Life the insurance committee recommends that the Executive Committee vote to endorse this program for Third District members. This program will be administered by Endorsed Administrators. The Committee voted to endorse the program.

Dr. Greg Lawless will be looking into having a Third District night at an Albany Attack game. Tentative dates for the event are Friday February 8<sup>th</sup> or Saturday February 23<sup>rd</sup>.

### Constitution and By Laws

Dr. Andrew Wood discussed the current Constitution and By Laws with regards to the Awards Committee and the protocol for presenting award nominees to the Executive Committee for a vote.

### Council on Education

Dr. Mark Pettrone reported on the council's last meeting. Freedom of Movement is gaining momentum. Both the Faculty and Students of New York State Dental Schools are in agreement that a 5<sup>th</sup> year is needed, whether it be a required residency or 5<sup>th</sup> year of dental school.

### Adjournment

Meeting adjourned at 8:00 PM.

### Important Notice: Insurance Disputes & OPD Comment on November minutes by NYSDA

The January 2002 edition of the Mirror included a copy of the minutes from the Third District Executive Committee meeting on November 5, 2001. Included in the report from the dental benefits committee was the bulleted item: "OPD – Insurance denials can be referred to OPD." This is misleading. Members should not be referring insurance disputes to the New York State Education Department's Office of Professional Discipline.

The item specifically referred to the fact that dentists serving as consultants to third-parties are professionally accountable for any treatment evaluations or recommendations made. You must be aware that the rendering of professional opinions constitutes the practice of dentistry. *Provided by Judith Shub, PhD, Assistant Executive Director of Health Affairs at NYSDA*

## CLASSIFIED ADS

*Classified Ads are placed free to members with a run time of 3 months per ad. Please notify the district office if you wish your ad to be altered or removed prior to 3 months. The Third District is not responsible for ad content*

### Dental Positions Available

**Associate Dentist:** BEAUTIFUL lake country and close to renowned Saratoga, NY. High private pay, fee for service practice. Huge number of patients & many more available in this growing area. Dedicated, responsible high quality dentist. Large modern facility. Generous % of production. Contact us at 518-661-6405 or fax 518-661-7765

**Part-Time Dentist:** Schenectady Family Health Services. Contact William Down, DDS at 518-370-1479 Ex 133

**General/Specialty Dentist:** Needed to start as associate with future partnership and buyout possibilities. Terms negotiable. Upstate New York location, in a beautiful, quiet, residential area of Uptown Kingston. High quality, fee for service, low turnover and low stress office. Equipped with 3 treatment rooms and 6 days of hygiene presently with second dentist needed to catch up and continue growth. Call, write or e-mail Jeffery Viglielmo, 56 Lucas Avenue, Kingston, NY 12401, 845-339-1619, fax 845-338-4380, idealhealthdds@aol.com

**Dental Associate:** Practice the way you've always dreamed about. Top producing 21<sup>st</sup> century fee for service practice. The best of everything. Fantastic lifestyle. Early equity opportunity. 90 miles north of NYC. Call 845-691-5600

**Associate:** Established, family dental practice seeking associate. Commitment to the highest quality of patient care a must. Our modern, fee for service office requires a professional with outstanding clinical and communicative skills. Associate with future goal of partnership desired. Upper Hudson Valley region. Catalano, Leifer & Bruno DDS, PC Contact Margaret at 518-943-9090

**Associate:** (F/T, P/T) needed for high tech cosmetic dental office. CEREC machine, cosmetic imaging, networked intraoral cameras; competitive draw + commission (based on collections); 401K, group health insurance. Please call Dr. Andrew Frank @ 518-456-3551 or visit our web site @ [www.albanysmiles.com](http://www.albanysmiles.com)

**Capital District:** High quality practice seeking motivated, self-confident individual to become an associate with partnership potential. Previous military or GPR re-

quired. Fax resume to 518-452-1744 or visit [www.doctortsmilezone.com](http://www.doctortsmilezone.com).

**Dentist Part Time:** We are a large private practice seeking a Dentist to work two days a week. Please send resumes to PO Box 578, Guilderland, NY 12084

**Associate:** Albany Area: Wanted, full-time associate for busy practice in Clifton Park, NY. GPR and people skills a plus. Must be proficient in molar endo, perio, pedo and oral surgery. Buy-in potential for the right person. Fax resume to 518-383-9235 or call 518-383-9257

### Hygienists - Assistants

**Dental Assistant:** 30 + hours, some evenings. Experience preferred but will train the right person. Call 518-373-9280

### Practices for Sale

**Dental Practice:** High Quality FFS Practice Norwich NY. Real estate available. Aspen Advisory, LLC. 1-800-663-9954

**For Sale:** Hudson Valley New York, Ulster County. Advanced restorative and cosmetic practice in one of the Northeast's fastest growing areas. 100% fee for service. \$800K on 31/2 days per week with 10 weeks vacation. Turn Key, tremendous growth potential, relaxed lifestyle, real estate available. Call 201-840-4920

### Seeking to Own Practice

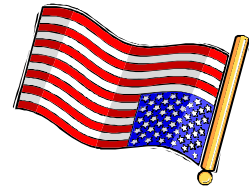
**General Dentist:** seeking to purchase a general practice in Albany or the Albany area. All responses will be kept in confidence. Contact General Practice, PO Box 5731, Albany, NY 12207

### Equipment for Sale

Electronic Credit Card processing terminal. Can easily be reprogrammed. Cost \$380.00 new. Sale price \$180.00 Call Dr. Don Asmus @ 518-439-6351

**Kavoklave** electronic sterilizer for sale – never used. Call 518-237-0047

**Portable Nitrous Oxide Machine** - Mckesson. Holds 4 size # tanks. Contact Dr. Stevens 518-286-0808



180 Old Loudon Road  
Latham, NY 12110  
(518) 782-1428



**Third District Dental Society**

## Welcome our New Members

During the year 2001 we elected new members into our fold. We are happy to welcome each of you to the Third District Dental Society.

Karen Avila  
Vicki Chung  
Tana Fagan  
Steven Oshins

Joseph Braun  
Bruce Robert Cohen  
Ralph Fusco  
Angela Sarmiento  
Chang Sung

Nancy Cavotta  
Michael DeSanti Jr.  
Faranz Ghane  
Augusto Sarmiento  
Lim-Young Yuen

Ho Keung Chan  
Ritu Dureja  
Jonathan Montag  
Nagesh Shrestha

Distribution cost of this newsletter is provided by the generosity of Summitt Financial Group - Richard Pauli, <sup>CFP</sup> and Tim Clain

The only endorsed provider of group health insurance for the Third District Dental Society

**NEW ADDRESS FOR RICHARD PAULI**  
58 Clifton Country Rd.,  
Clifton Park NY 12065 (518) 383-1238 ext 1

Tim Clain 800-200-5434



**Bigger Brighter Smiles,  
Deep in the Heart of Texas**

16th National Conference on the New Dentist  
Hilton Palacio del Rio • San Antonio, TX  
August 15-17, 2002

For more information, call  
the American Dental Association at  
1-800-621-8099, extension 2729

## Oral Cancer Screening Volunteers Needed

The Third District Dental Society is taking part in the American Dental Associations' nationwide oral cancer awareness program. The campaign Chairman, Dr Barry Simon has represented the district at the Oral Cancer Consortium. The Third District is the first institution from upstate New York to take part in the consortium.

The program encourages Americans to take an active role in learning the signs of the disease that kills one American every hour. As in most cases with cancers, early detection can improve the chances of successful treatment. Our campaign goals are to alert the public to the early signs and symptoms of oral cancer that too often go unnoticed and to motivate and encourage them to visit their dentist for an oral cancer screening.

The Third District Dental Society is holding an "Oral Cancer Screening" event on Saturday April 6, 2002 at the Dental Hygiene Department of Hudson Valley Community College from 8 am to 4 pm. This public service program is open to the public at no charge on a walk-in basis.

During the screening process a dentist will inspect several areas of the mouth for suspicious lesions. In the case a suspicious lesion is detected, a quick painless test will be performed called a brush biopsy. Tissue specimens are taken and computer analyzed to determine the presence of pre-cancerous cells. This test may also determine the need for a surgical biopsy or other follow-up.

As part of the Oral Cancer campaign, dentists and hygienists attended a 6 hour course held on January 11, 2002. This course met the new mandate for licensed dentists in New York State. The course was efficiently organized by Dr. Michael Kane, Chairman of Continuing Education.

Dr. Lawrence Busino will chair the local publicity of the Oral Cancer Screening campaign. He will be in touch with area media to publicize the event, encourage attendance and inform the public of the causes and screening of oral cancer.

Volunteers are needed for the screening. Please call Kathy Moore at the district office 518-782-1428 to sign-up for this important community project.

### *In Memory of our Deceased Members*

- Harry Binder 9/14/01*
- Bradley Carleton 9/13/97*
- Robert Clayman 12/28/99*
- Gerald Drew 12/1/99*
- Ross Gutman 9/27/01*
- Seward MacDonald 7/21/00*
- Rocco Mautone 11/22/01*

*Our sympathy is extended to their family and friends*

## **ADA Council on Awards Seeks Applicants for Recognition for Volunteer Services In a Foreign Country**

The ADA Council on Awards is looking for applications from members who may qualify to receive a Certificate of Recognition for Volunteer Services In a Foreign Country. To qualify for the certificate, applicants must be a members of the ADA, must serve for a minimum of 14 days in a given 24 month period, must supply evidence of the value of his or her service, must give a comprehensive and detailed breakdown of his or her activities and must be nominated by his or her component activities and must be nominated by his or her component society.

If you feel you meet these criteria, please contact the district office to receive an application packet. The deadline to have completed packets returned to the district office is March 20, 2002.

Moved ... Please call the  
district office  
to update your  
Membership Directory  
listing.

## Smoking and Periodontal Disease

Several studies have shown a relationship between smoking and the prevalence and severity of periodontitis, writes Eduardo Tanur DDS, MS, in the October 2001 *Texas Dental Journal*.

Depending on the criteria used to define periodontal disease, Tanur writes that smokers are 2.6 to 6 times more likely to exhibit periodontal destruction than non-smokers.

According to Tanur's report, studies focusing on subjects less than 40 years old have shown that smoking has a strong negative impact on periodontal status. In one study, current smokers in the 19 to 30 year age range were 3.8 times more likely to have periodontitis as compared to persons who have never smoked. Tanur writes that epidemiological studies in the 1980s and 1990s demonstrated an association between smoking and destructive periodontal disease. The results of the first U.S. National Health and Nutrition Examination Survey showed that current smokers had more plaque and periodontal destruction than former or never smokers, yet the association between periodontal disease and smoking remained after adjusting for oral hygiene and other variables.

Evidence exists to support a strong association between smoking and periodontal disease, Tanur notes. He says great care should be exercised in periodontal screenings and examination of smokers since gingival inflammation and gingival bleeding, two of the cardinal signs of periodontal disease, are often reduced in smokers.

Tanur says well-informed clinicians should take the smoking status of their patients into account when deciding on treatment plans, prognoses and postoperative therapies.

Prevention is, of course, critically important, Tanur says, and if successful, cessation would become progressively less of an issue. However, even if prevention were effective, Tanur notes that smoking cessation efforts would still be required for the next 20-30 years because about 45 million adult Americans currently smoke.

## Dates to Remember

### **Executive Committee Meetings:**

March 4, April 1, May 6 and tentative date of June 3, 2002

All meetings are held at the Conklin Conference Room at Memorial Hospital in Albany at 7:30 pm. Call the district office to confirm a meeting or to be added to the agenda.

### **Albany Dental Study Group**

Third Tuesdays at the Italian Community Center in Albany 6:30 pm

Upcoming meetings: Feb 12, March 19 and April 9

### **Troy Dental Study Group**

Fourth Tuesdays at Pailo Lombardi Ristorante in Troy at 5:30 pm

Upcoming meetings: Feb 26, March 26 and April 23

### **Ulster-Greene Dental Study Group**

Contact Dr. Mario Catalano 943-9090 or the district office for scheduled dates. Upcoming meetings: Feb 26

### **Annual Membership Meeting**

Friday October 4, All day. Details will be in future issues of "The Mirror"

### **District Family Fun Events:**

**Albany River Rats** - Saturday, March 30, 7 pm

**Albany Attack** - Lacrosse Saturday February 23, 1 pm

**Albany Conquest** - Football - to be announced

**Great Escape Fun Park** to be announced

**All Family Fun events are open to all members  
their staff**

Call the district office for admission information.